

# Monthly Report

Non - Consolidated (個別)  
Revenue y/y Change % (売上高 対前同増減率)

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| FY2021                          |                                     | 2021<br>Jan             | 2021<br>Feb  | 2021<br>Mar  | Jan.-Mar.21<br>Cumulative<br>第1四半期累計額 | 2021<br>Apr | 2021<br>May  | 2021<br>Jun  | Apr.-Jun.21<br>Cumulative<br>第1四半期累計額 | 2021<br>Jul | 2021<br>Aug | 2021<br>Sep  | Apr.-Sep.21<br>Cumulative<br>上期累計 | Apr.-Sep.21<br>Prospect | 2021<br>Oct | 2021<br>Nov | 2021<br>Dec | Oct.-Dec.21<br>Cumulative<br>下期累計 | Oct.-Dec.21<br>Prospect | Apr.-Dec.21<br>Cumulative<br>累計 | Jan.-Dec.21<br>Prospect<br>通期計画 |  |
|---------------------------------|-------------------------------------|-------------------------|--------------|--------------|---------------------------------------|-------------|--------------|--------------|---------------------------------------|-------------|-------------|--------------|-----------------------------------|-------------------------|-------------|-------------|-------------|-----------------------------------|-------------------------|---------------------------------|---------------------------------|--|
| BUSINESS<br>事業別                 | Railway utilization 鉄道事業            | -16.5                   | -11.5        | -2.9         | -10.0                                 | -1.2        | 8.8          | 6.7          | 4.6                                   | 3.7         |             |              | 4.2                               | 1.7                     |             |             |             |                                   |                         |                                 | -3.9                            |  |
|                                 | Small-hot shipment 小口貨物事業           | -6.8                    | -2.6         | 2.1          | -2.2                                  | 4.9         | 4.5          | -2.7         | 2.5                                   | -4.3        |             |              | 0.4                               | 1.6                     |             |             |             |                                   |                         |                                 | 0.6                             |  |
|                                 | Chartered truck 自動車事業               | -0.4                    | -0.6         | 6.3          | 1.9                                   | 5.8         | 6.0          | 0.4          | 4.1                                   | -1.6        |             |              | 2.4                               | 1.7                     |             |             |             |                                   |                         |                                 | 1.3                             |  |
|                                 | Marine transportation 海運事業          | 7.5                     | 23.5         | 20.5         | 17.4                                  | 29.9        | 43.7         | 54.1         | 39.5                                  | 59.1        |             |              | 46.4                              | 38.9                    |             |             |             |                                   |                         |                                 | 27.3                            |  |
|                                 | Harbor transportation 港湾事業          | -5.6                    | 4.0          | 9.6          | 2.8                                   | 10.1        | 17.7         | 15.2         | 14.2                                  | 14.2        |             |              | 14.2                              | 12.0                    |             |             |             |                                   |                         |                                 | 7.0                             |  |
|                                 | Air Transportation 航空事業             | 44.9                    | 57.9         | 82.7         | 62.7                                  | 95.7        | 53.6         | 62.9         | 71.3                                  | 52.6        |             |              | 66.3                              | 63.5                    |             |             |             |                                   |                         |                                 | 47.2                            |  |
|                                 | Warehousing & storage 倉庫・保管事業       | -1.8                    | -0.7         | -1.3         | -1.3                                  | -1.1        | 0.0          | 5.3          | 1.4                                   | 3.8         |             |              | 2.0                               | 0.7                     |             |             |             |                                   |                         |                                 | 0.1                             |  |
|                                 | In-factory 工場内事業                    | 4.6                     | 4.7          | 10.0         | 6.5                                   | 11.3        | 12.1         | 19.2         | 14.2                                  | 13.9        |             |              | 14.2                              | 9.7                     |             |             |             |                                   |                         |                                 | 7.0                             |  |
|                                 | Moving & relocation 引越・移転事業         | -16.4                   | -14.2        | -2.4         | -7.7                                  | 21.3        | 40.3         | 22.3         | 26.5                                  | 8.3         |             |              | 22.2                              | 16.0                    |             |             |             |                                   |                         |                                 | 2.8                             |  |
|                                 | Security transportation 警備輸送事業      | -4.6                    | -2.0         | 1.3          | -1.8                                  | 2.8         | 2.7          | 1.0          | 2.2                                   | 0.3         |             |              | 1.7                               | 0.2                     |             |             |             |                                   |                         |                                 | -0.5                            |  |
|                                 | Heavy haulage & construction 重機建設事業 | -15.6                   | -9.9         | -19.2        | -15.2                                 | -20.3       | -11.3        | 2.5          | -9.1                                  | -4.7        |             |              | -8.1                              | -4.0                    |             |             |             |                                   |                         |                                 | -5.6                            |  |
|                                 | Others その他                          | 25.6                    | 29.6         | 26.8         | 27.3                                  | 22.4        | 20.5         | 4.5          | 15.4                                  | -2.1        |             |              | 10.6                              | 5.7                     |             |             |             |                                   |                         |                                 | 6.3                             |  |
|                                 | <b>Total 合計</b>                     | <b>5.9</b>              | <b>11.4</b>  | <b>16.3</b>  | <b>11.5</b>                           | <b>21.7</b> | <b>17.7</b>  | <b>19.2</b>  | <b>19.5</b>                           | <b>15.2</b> |             |              | <b>18.5</b>                       | <b>16.2</b>             |             |             |             |                                   |                         |                                 | <b>11.4</b>                     |  |
|                                 | EXPORT<br>輸出                        | 海運売上高 Export            | 10.2         | 20.9         | 31.6                                  | 21.5        | 55.4         | 76.1         | 98.3                                  | 75.5        | 91.3        |              |                                   | 79.4                    |             |             |             |                                   |                         |                                 |                                 |  |
|                                 |                                     | Marine Transport Import | -1.8         | 28.9         | 10.6                                  | 11.3        | 7.6          | 15.8         | 17.8                                  | 13.6        | 8.2         |              |                                   | 12.3                    |             |             |             |                                   |                         |                                 |                                 |  |
| <b>合計</b>                       |                                     | <b>5.0</b>              | <b>23.6</b>  | <b>23.4</b>  | <b>17.5</b>                           | <b>34.3</b> | <b>47.5</b>  | <b>61.0</b>  | <b>47.1</b>                           | <b>52.9</b> |             |              | <b>48.5</b>                       |                         |             |             |             |                                   |                         |                                 |                                 |  |
| 航空売上高 Export                    |                                     | 100.5                   | 113.7        | 175.3        | 131.4                                 | 177.4       | 94.7         | 132.2        | 136.0                                 | 119.2       |             |              | 132.0                             |                         |             |             |             |                                   |                         |                                 |                                 |  |
| Air Transport Import            |                                     | 21.0                    | 44.9         | 14.2         | 25.2                                  | 9.9         | 13.6         | 19.4         | 14.2                                  | 20.4        |             |              | 15.7                              |                         |             |             |             |                                   |                         |                                 |                                 |  |
| <b>合計</b>                       | <b>80.4</b>                         | <b>98.9</b>             | <b>131.7</b> | <b>105.2</b> | <b>137.8</b>                          | <b>75.5</b> | <b>106.1</b> | <b>107.4</b> | <b>95.4</b>                           |             |             | <b>104.5</b> |                                   |                         |             |             |             |                                   |                         |                                 |                                 |  |
| <b>海外会社 (※)</b>                 |                                     | 2021<br>Jan             | 2021<br>Feb  | 2021<br>Mar  | Jan.-Mar.21<br>Cumulative             | 2021<br>Apr | 2021<br>May  | 2021<br>Jun  | Apr.-Jun.21<br>Cumulative             | 2021<br>Jul | 2021<br>Aug | 2021<br>Sep  | Apr.-Sep.21<br>Cumulative         | Apr.-Sep.21<br>Prospect | 2021<br>Oct | 2021<br>Nov | 2021<br>Dec | Oct.-Dec.21<br>Cumulative         | Oct.-Dec.21<br>Prospect | Apr.-Dec.21<br>Cumulative       | Jan.-Dec.21<br>Prospect         |  |
| Overseas Companies              |                                     |                         |              |              |                                       |             |              |              |                                       |             |             |              |                                   |                         |             |             |             |                                   |                         |                                 |                                 |  |
| The Americas 米州                 | -0.8                                | 5.0                     | 36.7         | 13.3         | 68.4                                  | 68.3        | 52.4         | 62.5         |                                       |             |             |              |                                   |                         |             |             |             |                                   |                         |                                 |                                 |  |
| Europe 欧州                       | 11.8                                | 19.2                    | 38.9         | 23.1         | 69.9                                  | 51.3        | 41.3         | 53.3         |                                       |             |             |              |                                   |                         |             |             |             |                                   |                         |                                 |                                 |  |
| East Asia 東アジア                  | 61.0                                | 165.5                   | 37.3         | 75.1         | 27.8                                  | 34.2        | 65.7         | 41.1         |                                       |             |             |              |                                   |                         |             |             |             |                                   |                         |                                 |                                 |  |
| South Asia & Oceania 南アジア・オセアニア | 67.9                                | 63.9                    | 110.5        | 80.3         | 70.7                                  | 23.4        | 35.2         | 40.9         |                                       |             |             |              |                                   |                         |             |             |             |                                   |                         |                                 |                                 |  |

| FY2020                          |                                     | 2020<br>Jan             | 2020<br>Feb  | 2020<br>Mar  | Jan.-Mar.20<br>Cumulative<br>第1四半期累計額 | 2020<br>Apr  | 2020<br>May  | 2020<br>Jun  | Apr.-Jun.20<br>Cumulative<br>第1四半期累計額 | 2020<br>Jul  | 2020<br>Aug  | 2020<br>Sep  | Apr.-Sep.20<br>Cumulative<br>上期累計 | Apr.-Sep.20<br>Prospect | 2020<br>Oct | 2020<br>Nov | 2020<br>Dec | Oct.-Dec.20<br>Cumulative<br>下期累計 | Oct.-Dec.20<br>Prospect | Jan.-Dec.20<br>Cumulative<br>累計 | Jan.-Dec.21<br>Prospect<br>通期計画 |       |
|---------------------------------|-------------------------------------|-------------------------|--------------|--------------|---------------------------------------|--------------|--------------|--------------|---------------------------------------|--------------|--------------|--------------|-----------------------------------|-------------------------|-------------|-------------|-------------|-----------------------------------|-------------------------|---------------------------------|---------------------------------|-------|
| BUSINESS<br>事業別                 | Railway utilization 鉄道事業            | 2.2                     | 0.1          | -1.3         | 0.2                                   | -8.0         | -24.3        | -13.7        | -15.1                                 | -16.9        | -13.3        | -7.1         | -13.7                             | -10.9                   | 17.2        | -8.2        | -5.8        | 0.3                               |                         |                                 | -9.0                            |       |
|                                 | Small-hot shipment 小口貨物事業           | -2.4                    | -8.8         | -6.3         | -5.9                                  | -8.9         | -19.6        | -0.3         | -9.6                                  | -10.1        | -9.3         | -8.3         | -9.4                              | -7.9                    | -0.5        | -0.6        | 0.2         | -0.3                              |                         |                                 | -6.3                            |       |
|                                 | Chartered truck 自動車事業               | -3.1                    | -3.3         | -4.3         | -3.6                                  | -9.4         | -15.9        | -1.0         | -8.7                                  | -7.0         | -6.8         | -3.8         | -7.2                              | -6.7                    | -2.7        | -4.4        | -0.9        | -2.7                              |                         |                                 | -5.7                            |       |
|                                 | Marine transportation 海運事業          | -1.7                    | -5.6         | -4.0         | -3.8                                  | -6.2         | -15.5        | -12.3        | -11.2                                 | -17.9        | -12.8        | -9.1         | -12.3                             | -8.9                    | -6.5        | -11.2       | -6.2        | -10.3                             |                         |                                 | -10.3                           |       |
|                                 | Harbor transportation 港湾事業          | -2.9                    | -9.6         | -8.9         | -7.3                                  | -12.1        | -17.9        | -12.9        | -14.2                                 | -17.9        | -16.0        | -11.6        | -14.7                             | -11.6                   | -9.5        | -6.1        | -4.0        | -6.6                              |                         |                                 | -12.0                           |       |
|                                 | Air Transportation 航空事業             | -16.9                   | -9.3         | -8.7         | -11.6                                 | -9.6         | -12.1        | -1.3         | -7.7                                  | -6.0         | -5.3         | 12.0         | -3.9                              | -4.1                    | 23.2        | 35.8        | 40.1        | 33.0                              |                         |                                 | 8.7                             |       |
|                                 | Warehousing & storage 倉庫・保管事業       | 5.6                     | 4.3          | 4.1          | 4.7                                   | 0.7          | -0.9         | 3.0          | 1.0                                   | -1.1         | 0.8          | -1.0         | 0.3                               | 1.7                     | 1.7         | -1.4        | -1.6        | -0.4                              |                         |                                 | 0.0                             |       |
|                                 | In-factory 工場内事業                    | 3.3                     | 3.9          | 4.9          | 4.0                                   | -0.5         | 2.6          | 5.0          | 2.3                                   | -2.3         | 5.8          | 7.0          | 2.9                               | 4.7                     | 13.9        | 5.7         | 7.3         | 8.8                               |                         |                                 | 5.0                             |       |
|                                 | Moving & relocation 引越・移転事業         | 7.1                     | 1.9          | -5.5         | -1.7                                  | -31.7        | -41.1        | -36.0        | -35.6                                 | -32.5        | -19.4        | -20.4        | -30.5                             | -33.6                   | -4.8        | -3.6        | -2.8        | -3.8                              |                         |                                 | -23.8                           |       |
|                                 | Security transportation 警備輸送事業      | -1.2                    | -2.8         | -5.3         | -3.1                                  | -6.4         | -7.9         | -5.1         | -6.5                                  | -4.9         | -4.8         | -3.3         | -5.4                              | -8.1                    | -3.3        | -4.6        | -4.0        | -4.0                              |                         |                                 | -4.9                            |       |
|                                 | Heavy haulage & construction 重機建設事業 | -4.3                    | 9.2          | 3.9          | 3.0                                   | -2.5         | 7.5          | -1.5         | 1.2                                   | -14.6        | -2.2         | -10.5        | -4.3                              | 1.8                     | -10.1       | -18.0       | -13.8       | -13.9                             |                         |                                 | -7.6                            |       |
|                                 | Others その他                          | -0.6                    | -1.0         | -0.9         | -0.8                                  | -11.5        | -12.6        | -0.2         | -8.2                                  | 2.4          | 4.3          | 6.8          | -1.7                              | -6.2                    | 9.9         | 18.9        | 24.8        | 17.5                              |                         |                                 | 4.9                             |       |
|                                 | <b>Total 合計</b>                     | <b>-3.2</b>             | <b>-2.7</b>  | <b>-3.4</b>  | <b>-3.1</b>                           | <b>-8.9</b>  | <b>-12.6</b> | <b>-5.0</b>  | <b>-8.8</b>                           | <b>-9.5</b>  | <b>-6.1</b>  | <b>-2.5</b>  | <b>-7.4</b>                       | <b>-6.6</b>             | <b>3.6</b>  | <b>2.7</b>  | <b>6.3</b>  | <b>4.2</b>                        |                         |                                 | <b>-3.5</b>                     |       |
|                                 | EXPORT<br>輸出                        | 海運売上高 Export            | -1.3         | -4.4         | -8.9                                  | -5.2         | -24.4        | -27.6        | -30.4                                 | -27.4        | -33.7        | -25.0        | -16.1                             | -26.4                   |             | -6.7        | -8.3        | -5.4                              | -6.8                    |                                 |                                 | -20.1 |
|                                 |                                     | Marine Transport Import | 2.6          | -16.0        | -6.8                                  | -6.6         | -0.9         | -12.2        | -4.5                                  | -6.0         | -8.0         | -13.7        | -5.1                              | -7.4                    |             | -6.8        | -5.6        | 6.1                               | -2.3                    |                                 |                                 | -5.8  |
| <b>合計</b>                       |                                     | <b>0.4</b>              | <b>-8.8</b>  | <b>-8.1</b>  | <b>-5.8</b>                           | <b>-15.6</b> | <b>-21.0</b> | <b>-20.4</b> | <b>-18.9</b>                          | <b>-23.9</b> | <b>-20.4</b> | <b>-11.6</b> | <b>-18.9</b>                      |                         | <b>-6.8</b> | <b>-7.2</b> | <b>-1.1</b> | <b>-5.0</b>                       |                         |                                 | <b>-14.4</b>                    |       |
| 航空売上高 Export                    |                                     | -32.1                   | -18.5        | -22.7        | -24.5                                 | -12.7        | -8.8         | -7.2         | -9.7                                  | -10.6        | -2.6         | 36.7         | -2.3                              |                         | 45.2        | 63.8        | 84.7        | 64.2                              |                         |                                 | 19.4                            |       |
| Air Transport Import            |                                     | -9.8                    | -6.8         | 12.4         | -1.1                                  | 2.3          | -3.9         | 2.6          | 0.3                                   | -8.3         | -5.9         | -4.2         | -3.0                              |                         | 20.4        | 49.2        | 30.2        | 33.0                              |                         |                                 | 9.1                             |       |
| <b>合計</b>                       | <b>-27.6</b>                        | <b>-16.2</b>            | <b>-15.6</b> | <b>-19.9</b> | <b>-9.5</b>                           | <b>-7.7</b>  | <b>-5.1</b>  | <b>-7.5</b>  | <b>-10.1</b>                          | <b>-3.4</b>  | <b>25.6</b>  | <b>-2.5</b>  |                                   | <b>39.3</b>             | <b>60.3</b> | <b>71.7</b> | <b>56.7</b> |                                   |                         | <b>17.0</b>                     |                                 |       |
| <b>海外会社 (※)</b>                 |                                     | 2020<br>Jan             | 2020<br>Feb  | 2020<br>Mar  | Jan.-Mar.20<br>Cumulative             | 2020<br>Apr  | 2020<br>May  | 2020<br>Jun  | Jan.-Jun.20<br>Cumulative             | 2020<br>Jul  | 2020<br>Aug  | 2020<br>Sep  | Jan.-Sep.20<br>Cumulative         | Jan.-Sep.20<br>Prospect | 2020<br>Oct | 2020<br>Nov | 2020<br>Dec | Oct.-Dec.20<br>Cumulative         | Oct.-Dec.20<br>Prospect | Jan.-Dec.20<br>Cumulative       | Jan.-Dec.21<br>Prospect         |       |
| Overseas Companies              |                                     |                         |              |              |                                       |              |              |              |                                       |              |              |              |                                   |                         |             |             |             |                                   |                         |                                 |                                 |       |
| The Americas 米州                 | -12.9                               | -10.8                   | -19.7        | -14.4        | -32.7                                 | -35.3        | -19.3        | -21.9        | -19.9                                 | -20.0        | -3.4         | -19.7        |                                   | -5.0                    | 2.6         | 7.6         |             |                                   |                         | -14.2                           | -8.7                            |       |
| Europe 欧州                       | -6.7                                | -3.1                    | -15.8        | -8.2         | -21.3                                 | -17.2        | -3.9         | -11.3        | -3.1                                  | 3.2          | 8.6          | -6.9         |                                   | 8.0                     | 5.4         | 18.2        |             |                                   |                         | -1.8                            | -3.0                            |       |
| East Asia 東アジア                  | -15.8                               | -16.2                   | 16.6         | -3.6         | 19.3                                  | 20.4         | 4.9          | 6.0          | -3.6                                  | 2.2          | 10.8         | 5.2          |                                   | 81.0                    | 105.3       | 79.0        |             |                                   |                         | 28.2                            | 25.7                            |       |
| South Asia & Oceania 南アジア・オセアニア | -4.2                                | 11.1                    | -7.0         | -0.6         | 1.9                                   | 32.6         | 36.6         | 11.5         | 23.8                                  | 25.8         | 34.0         | 17.2         |                                   | 42.8                    | 63.5        | 71.6        |             |                                   |                         | 27.3                            | 26.8                            |       |

(※) 月別:連結処理前数値単純合算 Sum of figures before consolidated adjustment  
(為替)当該年、月間平均レートにて円換算後、増減比較。Monthly figures: % difference YoY after FX calculation using monthly average exchange rate prevailing at each corresponding month  
累計:各四半期決算時に連結決算数値を記載。  
(為替)各四半期は四半期平均レートにて円換算。Cumulative Amount: cumulative local currency amount of each quarter multiply by average exchange rate of each quarter.