

Monthly Report

Non - Consolidated (個別)  
Revenue y/y Change % (売上高 対前同増減率)

| FY2012                                              |                         | 2012        | 2012        | 2012        | Apr.12-Jun.12    | 2012        | 2012        | 2012        | Apr.12-Sep.12 | Apr.12-Sep.12 | 2012         | 2012         | 2012         | Oct.12-Dec.12      | 2013        | 2013        | 2013        | Oct.12-Mar.13 | Apr.12-Mar.13 | Apr.12-Mar.13 |
|-----------------------------------------------------|-------------------------|-------------|-------------|-------------|------------------|-------------|-------------|-------------|---------------|---------------|--------------|--------------|--------------|--------------------|-------------|-------------|-------------|---------------|---------------|---------------|
|                                                     |                         | Apr         | May         | Jun         | Cumulative       | Jul         | Aug         | Sep         | Cumulative    | Prospect      | Oct          | Nov          | Dec          | Cumulative         | Jan         | Feb         | Mar         | Cumulative    | Cumulative    | Prospect      |
|                                                     |                         | H24年度<br>4月 | H24年度<br>5月 | H24年度<br>6月 | H24年度<br>第1四半期累計 | H24年度<br>7月 | H24年度<br>8月 | H24年度<br>9月 | H24年度<br>上期累計 | H24年度<br>上期計画 | H24年度<br>10月 | H24年度<br>11月 | H24年度<br>12月 | H24年度<br>第3四半期単独累計 | H24年度<br>1月 | H24年度<br>2月 | H24年度<br>3月 | H24年度<br>下期累計 | H24年度<br>累計   | H24年度<br>通期計画 |
| R<br>E<br>V<br>E<br>N<br>U<br>E<br>・<br>売<br>上<br>高 | Rail Forwarding 鉄 道     | 14.3        | 4.1         |             | 9.4              |             |             |             |               | 3.9           |              |              |              |                    |             |             |             |               |               | 2.8           |
|                                                     | Non－Charter 積合せ         | -6.9        | -0.5        |             | -3.9             |             |             |             |               | -0.7          |              |              |              |                    |             |             |             |               |               | -0.5          |
|                                                     | Charter 貸 切             | -5.7        | -1.8        |             | -3.9             |             |             |             |               | 0.6           |              |              |              |                    |             |             |             |               |               | 0.5           |
|                                                     | Trucking Total 自動車小計    | -6.0        | -1.5        |             | -3.9             |             |             |             |               | 0.3           |              |              |              |                    |             |             |             |               |               | 0.3           |
|                                                     | Marine Transport 海 運    | -1.8        | 7.0         |             | 2.3              |             |             |             |               | 1.4           |              |              |              |                    |             |             |             |               |               | 2.1           |
|                                                     | Warehousing 倉 庫         | 2.1         | 3.3         |             | 2.7              |             |             |             |               | 0.8           |              |              |              |                    |             |             |             |               |               | 1.7           |
|                                                     | Air Transport 航空(旅行除く)  | -9.0        | -5.9        |             | -7.5             |             |             |             |               | -1.7          |              |              |              |                    |             |             |             |               |               | -2.6          |
|                                                     | Heavy Haulage 重量品・建設    | 14.4        | 4.3         |             | 8.8              |             |             |             |               | -5.2          |              |              |              |                    |             |             |             |               |               | -4.4          |
|                                                     | In－Factory 工場内          | -1.5        | 5.2         |             | 1.8              |             |             |             |               | 0.9           |              |              |              |                    |             |             |             |               |               | 0.5           |
|                                                     | Others 付 帯              | 2.6         | 1.6         |             | 2.2              |             |             |             |               |               |              |              |              |                    |             |             |             |               |               |               |
| Total 合 計                                           |                         | -1.5        | 0.7         |             | -0.4             |             |             |             |               | 0.3           |              |              |              |                    |             |             |             |               |               | 0.2           |
|                                                     | 海運売上高 Export            | 1.1         | 8.6         |             | 4.6              |             |             |             |               |               |              |              |              |                    |             |             |             |               |               |               |
|                                                     | Marine Transport Import | -7.3        | 3.2         |             | -2.3             |             |             |             |               |               |              |              |              |                    |             |             |             |               |               |               |
|                                                     | Total                   | -2.3        | 6.3         |             | 1.7              |             |             |             |               |               |              |              |              |                    |             |             |             |               |               |               |
|                                                     | 航空売上高 Export            | -12.6       | -11.0       |             | -11.9            |             |             |             |               |               |              |              |              |                    |             |             |             |               |               |               |
|                                                     | Air Transport Import    | -2.0        | 3.7         |             | 0.9              |             |             |             |               |               |              |              |              |                    |             |             |             |               |               |               |
| Total                                               |                         | -11.0       | -8.7        |             | -9.9             |             |             |             |               |               |              |              |              |                    |             |             |             |               |               |               |
| 海外会社 (※)                                            |                         | 2012        | 2012        | 2012        | Jan.12-Mar.12    | 2012        | 2012        | 2012        | Jan.12-Jun.12 | Jan.12-Jun.12 | 2012         | 2012         | 2012         | Jan.12-Sep.12      | 2012        | 2012        | 2012        |               | Jan.12-Dec.12 | Jan.12-Dec.12 |
| Overseas Companies                                  |                         | Jan         | Feb         | Mar         | Cumulative       | Apr         | May         | Jun         | Cumulative    | Prospect      | Jul          | Aug          | Sep          | Cumulative         | Oct         | Nov         | Dec         |               | Cumulative    | Prospect      |
| The Americas                                        | 米州                      | 9.9         | 14.0        | 17.2        |                  | 21.2        |             |             |               | 15.1          |              |              |              |                    |             |             |             |               |               | 29.2          |
| Europe                                              | 欧州                      | -3.0        | 0.3         | -4.3        |                  | -10.7       |             |             |               | 0.1           |              |              |              |                    |             |             |             |               |               | 2.7           |
| East Asia                                           | 東アジア                    | -23.4       | 7.4         | 5.2         |                  | -0.9        |             |             |               | 3.0           |              |              |              |                    |             |             |             |               |               | 5.8           |
| South Asia & Oceania                                | 南アジア・オセアニア              | 1.5         | 21.7        | 5.0         |                  | -1.2        |             |             |               | 8.4           |              |              |              |                    |             |             |             |               |               | 8.5           |

(※) 月別：連結処理前数値単純合算 Sum of figures before consolidated adjustment  
(為替) 当該年、月間平均レートにて円換算後、増減比較。Monthly figures: % difference YoY after FX calculation using monthly average exachnge rate prevailing at each corresponding month  
累計：各四半期決算時に連結決算数値を記載。  
(為替) 各四半期は四半期平均レートにて円換算。Cumulative Amount：cumulative local currency amount of each quarter multiply by average exchange rate of each quarter.

| FY2011                                              |                         | 2011        | 2011        | 2011        | Apr.11-Jun.11    | 2011        | 2011        | 2011        | Apr.11-Sep.11 |
|-----------------------------------------------------|-------------------------|-------------|-------------|-------------|------------------|-------------|-------------|-------------|---------------|
|                                                     |                         | Apr         | May         | Jun         | Cumulative       | Jul         | Aug         | Sep         | Cumulative    |
|                                                     |                         | H23年度<br>4月 | H23年度<br>5月 | H23年度<br>6月 | H23年度<br>第1四半期累計 | H23年度<br>7月 | H23年度<br>8月 | H23年度<br>9月 | H23年度<br>上期累計 |
| R<br>E<br>V<br>E<br>N<br>U<br>E<br>・<br>売<br>上<br>高 | Rail Forwarding 鉄 道     | -14.4       | -0.4        | -2.0        | -6.1             | -2.0        | 1.2         | -8.0        | -4.6          |
|                                                     | Non－Charter 積合せ         | -10.4       | -6.1        | -9.2        | -8.7             | -6.6        | -2.9        | -2.9        | -6.5          |
|                                                     | Charter 貸 切             | 2.0         | 5.0         | 1.2         | 2.7              | -1.2        | -1.2        | -4.0        | 0.2           |
|                                                     | Trucking Total 自動車小計    | -1.0        | 2.3         | -1.4        | -0.1             | -2.5        | -1.6        | -3.8        | -1.4          |
|                                                     | Marine Transport 海 運    | 2.9         | -1.6        | 0.0         | 0.5              | -3.2        | 0.1         | -5.0        | -1.1          |
|                                                     | Warehousing 倉 庫         | 9.9         | 11.7        | 13.2        | 11.6             | 13.8        | 14.2        | 14.0        | 12.8          |
|                                                     | Air Transport 航空(旅行除く)  | 3.5         | 8.2         | 7.2         | 6.2              | 1.5         | -0.9        | -6.9        | 2.0           |
|                                                     | Heavy Haulage 重量品・建設    | -9.7        | -0.3        | -2.0        | -3.8             | 8.2         | 8.4         | 4.8         | 1.2           |
|                                                     | In－Factory 工場内          | -2.3        | 0.2         | -1.9        | -0.9             | -0.2        | 2.7         | -2.2        | -2.6          |
|                                                     | Others 付 帯              | 0.2         | -2.3        | -0.4        | -0.9             | -4.5        | -6.2        | -5.4        |               |
| Total 合 計                                           |                         | -0.5        | 2.4         | 1.2         | 1.0              | -0.3        | 0.2         | -3.2        | -0.1          |
|                                                     | 海運売上高 Export            | 0.5         | -3.0        | 1.9         | -0.1             | -5.7        | -2.2        | -6.2        | -2.5          |
|                                                     | Marine Transport Import | 3.2         | 2.1         | -1.5        | 1.3              | -0.2        | 2.6         | 1.5         | 1.3           |
|                                                     | Total                   | 1.6         | -0.9        | 0.6         | 0.5              | -3.6        | -0.3        | -3.3        | -1.0          |
|                                                     | 航空売上高 Export            | 9.9         | 14.4        | 13.6        | 12.6             | 6.6         | -0.5        | -9.8        | 5.4           |
|                                                     | Air Transport Import    | -6.8        | -3.4        | -4.4        | -4.9             | -6.4        | -5.8        | -8.8        | -6.0          |
| Total                                               |                         | 7.0         | 11.2        | 10.4        | 9.5              | 4.1         | -1.5        | -9.6        | 3.3           |
| 海外会社 (※)                                            |                         | 2011        | 2011        | 2011        | Jan.11-Mar.11    | 2011        | 2011        | 2011        | Jan.11-Jun.11 |
| Overseas Companies                                  |                         | Jan         | Feb         | Mar         | Cumulative       | Apr         | May         | Jun         | Cumulative    |
| The Americas                                        | 米州                      | 5.1         | 3.4         | -1.1        | 2.0              | -2.5        | -0.5        | -3.5        | -0.2          |
| Europe                                              | 欧州                      | -6.9        | 0.1         | 6.1         | -0.1             | 1.9         | 15.6        | 10.1        | 7.4           |
| East Asia                                           | 東アジア                    | 13.3        | 8.3         | -8.5        | 4.5              | -13.1       | -10.2       | -7.6        | -3.3          |
| South Asia & Oceania                                | 南アジア・オセアニア              | 2.1         | 1.4         | 6.5         | 3.8              | -4.9        | -11.5       | -8.9        | -3.1          |

| 2011         | 2011         | 2011         | Oct.11-Dec.11      | 2012        | 2012        | 2012        | Oct.11-Mar.12 | Apr.11-Mar.12 |
|--------------|--------------|--------------|--------------------|-------------|-------------|-------------|---------------|---------------|
| Oct          | Nov          | Dec          | Cumulative         | Jan         | Feb         | Mar         | Cumulative    | Cumulative    |
| H23年度<br>10月 | H23年度<br>11月 | H23年度<br>12月 | H23年度<br>第3四半期単独累計 | H23年度<br>1月 | H23年度<br>2月 | H23年度<br>3月 | H23年度<br>下期累計 | H23年度<br>累計   |
| 2.4          | 1.2          | -2.2         | 0.5                | 1.5         | -1.8        | 43.0        | 7.0           | 1.1           |
| -5.0         | -6.9         | -6.8         | -6.2               | -6.7        | -0.1        | 6.9         | -2.8          | -4.6          |
| -0.8         | -3.0         | -4.1         | -2.6               | -3.5        | -0.2        | 0.2         | -1.8          | -0.8          |
| -1.8         | -3.9         | -4.8         | -3.5               | -4.2        | -0.2        | 1.8         | -2.0          | -1.7          |
| 0.7          | 0.1          | -2.0         | -0.5               | -2.1        | -2.1        | 1.6         | -0.6          | -0.8          |
| 2.1          | 1.5          | 0.5          | 1.4                | 0.9         | 2.8         | 6.7         | 2.4           | 7.4           |
| 1.7          | 0.1          | -0.8         | 0.3                | -4.7        | 9.6         | 3.6         | 1.6           | 1.8           |
| 36.1         | 25.9         | 20.2         | 27.5               | 17.5        | 26.0        | 31.3        | 26.5          | 12.8          |
| -2.4         | 2.4          | -1.2         | -1.5               | 1.2         | 2.3         | -1.8        | 0.4           | -1.1          |
| 1.1          | -3.3         | -3.0         | -3.0               | 0.2         | 1.4         | 6.6         |               |               |
| 1.5          | -0.4         | -1.9         | -0.3               | -1.3        | 2.5         | 7.1         | 1.4           | 0.6           |
| -3.4         | -2.8         | -6.2         | -4.2               | -8.3        | -7.1        | 1.9         | -4.2          | -3.3          |
| 2.8          | 3.5          | 1.1          | 2.4                | 3.6         | -1.0        | 1.8         | 2.0           | 1.6           |
| -1.0         | -0.3         | -3.5         | -1.7               | -3.4        | -4.9        | 1.9         | -1.8          | -1.4          |
| 4.3          | 2.5          | -0.8         | 2.0                | -5.8        | 12.4        | 8.0         | 3.5           | 4.4           |
| -6.8         | -5.0         | 1.8          | -3.4               | -2.4        | 7.4         | -1.6        | -1.3          | -3.7          |
| 2.3          | 1.1          | -0.3         | 1.0                | -5.2        | 11.6        | 6.3         | 2.6           | 3.0           |
| 2011         | 2011         | 2011         | Jan.11-Sep.11      | 2011        | 2011        | 2011        |               | Jan.11-Dec.11 |
| Jul          | Aug          | Sep          | Cumulative         | Oct         | Nov         | Dec         |               | Cumulative    |
| -5.1         | -1.8         | 2.5          | -0.7               | 2.6         | 0.5         | 3.4         |               | 0.4           |
| 8.2          | 6.6          | -4.4         | 4.5                | -5.6        | 5.8         | -5.5        |               | 3.1           |
| -1.6         | -7.3         | -1.3         | -2.8               | -7.0        | -14.7       | -11.9       |               | -5.2          |
| -11.4        | -9.3         | -9.3         | -5.4               | 1.2         | 10.9        | 16.1        |               | -1.7          |