

Business Report for the 108th Interim Term

From April 1, 2013 to September 30, 2013

With Your Life



To Our Shareholders



I would like to take this opportunity to thank our shareholders for their continued support and understanding.

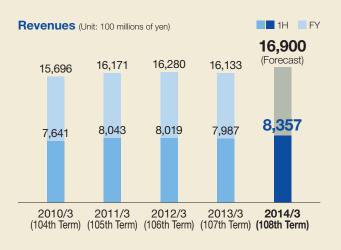
I, hereby, present the Business Report for the 108th Interim Term.

President and Chief Executive Officer

Kenji Watanabe

Transition of Consolidated Business Results

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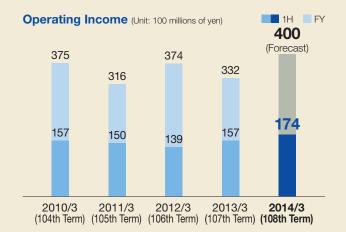


The Japanese economy during the first half of the fiscal year ending March 31, 2014 was on a moderate recovery trend, as improvements in corporate earnings and boosts in personal consumption were seen amid depreciation of the yen and rising stock prices against the backdrop of the government's economic and monetary easing measures.

In the field of logistics, although a certain level of recovery could be seen in the demand for domestic freight transportation in line with these economic conditions, in terms of international freight transportation, uncertainty over the future continued to prevail as freight movements remained sluggish due to factors including the instability of the European economy and the slowdown in the growth of the Chinese economy.

Amid such a business environment, the Nippon Express Group launched its three-year medium-term management plan "Nippon Express Group Management Plan 2015 – Innovation and Moving Forward" on April 1, 2013, and has been making a collective effort to carry out the four key strategies of "Further Expanding Our Global Logistics Business," "Strengthening Management Practices for Our Domestic Businesses," "Expanding Business by Utilizing the Diversity of Group Companies" and "Contributing to Society through Our Businesses in Accordance with Corporate Social Responsibility (CSR) Management."

Specifically, in overseas, we have been expanding our global logistics business, which leverages the Group's strengths, by building new transportation networks to support the rapidly growing regional logistics and establishing new bases that are capable of catering to diverse needs. In our domestic businesses, we have been promoting structural reforms to strengthen management practices, including reviews of the allocation of our corporate resources and strengthening our sales systems, to the



Status of Revenues by Segment (Consolidated) (Unit: 100 millions of yen)

			Revenues	Segment Income
Transportation	Domestic Companies	Combined Business	3,532	52
		Security Transport	273	4
		Heavy Haulage & Construction	181	10
ans		Air Transportation	881	24
~ ⊥		Marine & Harbor Transportation	672	33
Distribution 8	Overseas Companies	The Americas	335	11
		Europe	341	3
		East Asia	420	6
		South Asia & Oceania	243	5
Goods Sales		1,903	20	
Other		201	6	
Elimination & Other Adjustments		(630)	(5)	
Total			8,357	174

To Our Shareholders

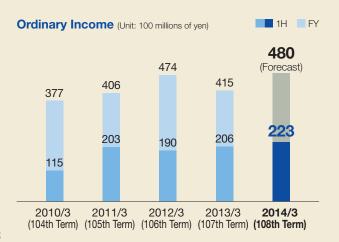
end of establishing a streamlined and robust organization. Furthermore, in order to care for the environment and realize a low-carbon society, we have been making efforts to bolster energy efficiency through the utilization of IT and proactive pursuit of social contribution activities, including environmental preservation activities.

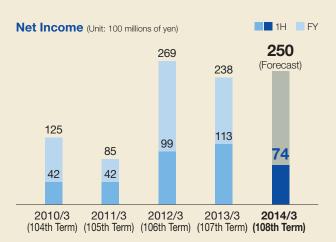
As a result of the above, our consolidated business results for the first six months of the 108th term were as follows:

Revenues of ¥835.7 billion (up 4.6 % year-on-year) Operating income of ¥17.4 billion (up 10.9% year-on-year) Ordinary income of ¥22.3 billion (up 8.6% year-on-year) Net income of ¥7.4 billion (down 34.2% year-on-year) Concerning the interim dividend payments for the 108th term, it was decided at the Board of Directors meeting held on October 31 to pay an interim dividend of ¥5 per common share with the starting day for payment being December 3, 2013.

In terms of the direction of the economy for the rest of the fiscal year, the overall outlook overseas is for a continuing recovery overall trend due to the continuingly strong performance by the U.S. economy and expectations for an end to the deterioration of the European economy, despite lingering concerns about the economic slowdown in China. Domestically, accelerated recovery is predicted, as the current recovery trend is expected to continue, thanks to the effects of the economic measures and other factors, which will be further reinforced by last-minute demand at the end of the fiscal year in anticipation of the hike in consumption taxes.

Transition of Consolidated Business Results



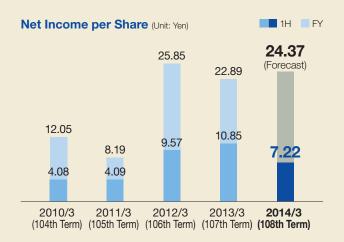


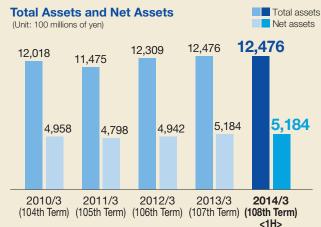
In the field of logistics, these economic trends have prompted anticipation of an increase in demand for freight transportation both internationally and domestically. However, the Group is facing many challenges such as responding appropriately to the structural changes in logistics, taking initiatives toward mitigating the environmental burden and reinforcing disaster measures.

The Nippon Express Group, in preparation for the next leap forward, will continue to deal with these business environmental changes, and be united in its effort to bring the medium-term management plan, "Nippon Express Group Management Plan 2015 – Innovation and Moving Forward," to fruition. We would be grateful for your continued support as shareholders in this regard.

December, 2013







Topics in Japan

(April 1, 2013 through September 30, 2013)

Nippon Express has been engaged in a number of activities in Japan in the past six months.

Here are some examples of our activities:

Domestic network (As of September 30, 2013)

Management branches

61 branches including Sapporo, Sendai, Gunma, Tokyo (Chuo-ku, Tokyo), Yokohama, Nagoya, Osaka, Shikoku (Takamatsu-shi), Hiroshima, Fukuoka, Tokyo Air Service (Minato-ku, Tokyo), Tokyo International Transport (Minato-ku, Tokyo), and Kanto Security Transport (Koto-ku, Tokyo).

*In addition, a total of 168 branches, as well as 134 sales branches, subbranches, and offices are set in place across Japan.



Corporate Information



Services Information



Launched *Himawari 7*, a new ship on the Hokkaido-Tokyo-Kansai/Shikoku Route

Nippon Express began operations of its new ship, *Himawari* 7, between Tokyo and Tomakomai on the Hokkaido-Tokyo-Kansai/Shikoku Route. *Himawari* 7, compared to *Himawari* 5 and *Himawari* 6, uses approximately 7% less fuel and contributed to the promotion of modal shifts that are environmentally considerate.





Nippon Express holds the 2013 Nippon Express Group All-Japan Driver and Forklift Operator Contest

On May 24 and 25, 2013, Nippon Express held the "2013 Nippon Express



Group All-Japan Driver and Forklift Operator Contest" at its Izu Study & Training Center. Through this contest, the Group seeks to put safety at the topmost priority, improve driving methods to reduce fuel costs and maintenance inspection techniques, while further promoting the prevention of traffic accidents and reduction of environmental load.



Commenced web Arrow system

Nippon Express launched its web Arrow system as a new service on the Arrow Bin. This system has further enhanced convenience for our customers by offering online access to services such as cost estimates, invoice issuing and parcel pick-up requests.



http://www.nittsu.co.jp/truck/ services/mixed-cargo/webarrow/index.html



Nippon Express sponsors Tokyo Disneyland_® attraction "It's A Small World" ■

Starting September 4, 2013, Nippon Express commenced its sponsorship of the Tokyo Disneyland attraction "It's A Small World." The television commercial "HAPPINESS IS Transport" version, a collaborative effort between Nippon Express, an official sponsor, and Tokyo Disney Resort, is also currently being broadcasted.



Tokyo Disneyland⊚ "It's A Small World"



Tokyo Disney Resort 30th Anniversary collaborative commercial, "HAPPINESS IS Transport" version

Nippon Express is an official sponsor of Tokyo Disneyland and Tokyo DisneySea.



Commenced sales for NEX-FOOD Fresh Containers – the transportation service dedicated to perishable foods

Nippon Express has commenced sales of NEX-FOOD Fresh Containers, an integrated cold chain transportation product, using refrigerated containers dedicated to perishable foods on the three routes to Taipei, Hong Kong and Singapore. Through this service, Nippon Express has realized a high-quality cold chain from the production area to overseas

destinations and the reduction of logistics costs through container consolidation.





Nippon Express is engaged in various activities to conserve natural resources and to realize a recycling society.

2013.6

Received the "Logistics Environment Award"

Nippon Express received the "Logistics Environment Award" at the 14th Logistics Environment Awards for its proposal of "Powersaving Initiative through the Energy Use Visualization System NEES (NITTSU ECOLOGY & ECONOMY SYSTEM)." This initiative was recognized for reducing the total usage of electricity by 3.4% during the first nine months of 107th term. The award was presented at the 23rd Annual Meeting of the Japan Federation of Freight Industries.



The CSR Report explaining the Nippon Express Group CSR activities, including its environmental initiatives, may be found under "About NIPPON EXPRESS" on the Company's website.

http://www.nipponexpress.com/about/index.html





Overseas Topics

(April 1, 2013 through September 30, 2013)

Nippon Express, in an effort to advance its global strategies, has been engaged in a number of activities overseas in the past six months. Here are some examples of our activities.

Global Network

The group has 464 business bases in 221 cities across 40 countries outside of Japan. (As of September 30, 2013)

The Americas

USA, Canada, Brazil, Mexico, Columbia

Europe

Germany, Austria, Hungary, Czech Republic, Poland, Russian Federation, United Kingdom, Ireland, Netherlands, Belgium, France, Italy, Switzerland, Spain, Portugal, UAE, Turkey, South Africa, Sweden, Norway

• East Asia

China, Korea, Taiwan

South Asia & Oceania

Singapore, Bangladesh, Myanmar, Cambodia, Australia, New Zealand, Malaysia, Philippines, Thailand, Indonesia, India, Vietnam



Corporate Information



Services Information



Commenced sales of TE2400, a rail transport product that links the Eurasian continent

Nippon Express Europe GmbH has commenced sales of TE2400, a rail transport product linking Germany and Russia (approximately 2,400 kilometers). Nippon Express Europe will answer to the needs for transport of products such as automobile parts and electronic/business equipment from Western Europe to Russia through a diverse product lineup by adding the rail transport to the existing air, marine and truck transport.



May

Commenced Shanghai Super Express Consolidated Frozen Cargo Transport, a consolidated frozen container service from Hakata to Shanghai

Nippon Express has commenced sales of Shanghai Super Express Consolidated Frozen Cargo Transport, a consolidated frozen cargo service from Hakata to Shanghai. In China, demand for small-lot frozen freight from Japan has been rising with the recent increase in the popularity of Japanese food. This service comprises scheduled, consolidated marine cargo services on the Shanghai Super Express that leaves the Port of Hakata using dedicated frozen freight containers. Nippon Express intends to further improve the service line-up on its cold chain.





Established domestic warehousing company in China

Nippon Express (H.K.) Co., Ltd. has established a domestic warehousing company in Shanghai's Qingpu Industrial Zone and commenced marketing of its own warehouses. In China, there has been a sharp rise in demand for the transportation of consumer goods intended for the major cities. Establishing its own warehouses in the Qingpu District has made it possible for Nippon Express (H.K.) to provide high-quality logistics services that combine domestic and overseas transport modes departing from and arriving in Shanghai.





Commenced sales of overland transportation services between Bangkok and Yangon ()

Nippon Express has commenced sales of new overland transport services connecting Bangkok with Yangon. Through these

services Nippon Express has been able to drastically reduce lead time compared to traditional means of transportation while answering to customer's diverse needs through the establishment of a system that allows for regular monitoring of the location and the status of vehicles in transit through the use of trucks equipped with GPS, mobile phones and other means.





Nippon Express U.S.A., Inc. acquires ISO27001 Information Security

Management Systems certification (

Nippon Express U.S.A., Inc. obtained ISO/IEC 27001:2005, the ISO standard in Information Security Management Systems (ISMS). Among the Information Technology Promotion Division of the Group, Nippon Express U.S.A., Inc. is the third region following Europe (Nippon Express (U.K.) Ltd.) and Japan (Head Office and Tokyo Air Service Branch) to acquire this certification. Nippon Express will continue to enhance its information security management system in order to support the global business of our customers.



Guanajuato Logistics Center (Mexico) commences operations

Nippon Express de Mexico S.A. de C.V. ("NE Mexico") established the Guanajuato Logistics Center within the Guanajuato Inland Port area of Silao, Guanajuato, and commenced operations. With this center, NE Mexico is now able to address local logistic needs, particularly the rapidly growing need for automotive-related logistics, and provide high-quality logistics services utilizing REWARDS, the global inventory control system of Nippon Express.



Consolidated Financial Statements

Quarterly Consolidated Balance Sheet

(Unit: Millions of yen)

onths erm 80, 2013)
327
420
166
134
930
656
481)
590
511
151
162
321
375
390
886
786
119
217)
417

Item	First Six Months of 108th Term (As of September 30, 2013)	
(Liabilities)		
Current liabilities	403,025	
Notes payable-trade	6,840	
Accounts payable-trade	128,529	
Short-term loans payable	65,524	
Income taxes payable	5,904	
Provision for bonus	18,370	
Other provisions	91	
Other	177,763	
Noncurrent liabilities	353,945	
Bonds payable	65,000	
Long-term loans payable	194,898	
Provision for retirement benefits	49,201	
Other liabilities	432	
Other	44,413	
Total liabilities	756,971	
(Net assets)		
Shareholders' equity	483,871	
Common stock	70,175	
Additional paid-in capital	26,908	
Retained earnings	404,097	
Less: treasury stock	(17,309)	
Accumulated other comprehensive income	39,866	
Valuation difference on available-for-sale securities	44,087	
Deferred losses on hedges	(14)	
Foreign currency translation adjustments	(4,206)	
Minority interests	5,707	
Total net assets	529,446	
Total liabilities and net assets	1,286,417	

Note: Amounts less than one million yen are disregarded.

■ Quarterly Consolidated Statements of Income (Unit: Millions of yen)

Item	First Six Months of 108th Term April 1, 2013 to September 30, 2013	
Revenues	835,758	
Operating costs	778,314	
Gross profit	57,444	
Selling, general and administrative expenses	39,987	
Operating income	17,456	
Non-operating income	7,189	
Interest income	333	
Dividends income	1,768	
Equity in earnings of affiliates	294	
Other	4,793	
Non-operating expenses	2,258	
Interest expenses	1,596	
Other	662	
Ordinary income	22,387	
Extraordinary income	2,292	
Gain on sales of noncurrent assets	2,100	
Other	192	
Extraordinary loss	11,502	
Loss on disposal of noncurrent assets	1,600	
Loss on valuation of investment securities	20	
Extraordinary additional retirement benefits	9,725	
Other	155	
Income before income taxes and minority interests	13,178	
Income taxes	5,357	
Income before minority interests	7,821	
Minority interests	377	
Net income	7,443	

Note: Amounts less than one million yen are disregarded.

Quarterly Consolidated Statements of Cash Flows (Unit: Millions of yen)

Item	First Six Months of 108th Term April 1, 2013 to September 30, 2013
Cash flows from operating activities	(6,099)
Cash flows from investment activities	(21,471)
Cash flows from financing activities	25,523
Effect of exchange rate changes on cash and cash equivalents	3,308
Net increase in cash and cash equivalents	1,261
Cash and cash equivalents at beginning of year	180,503
Cash and cash equivalents at end of year	181,764

Note: Amounts less than one million yen are disregarded.

Cash Flows from Operating Activities

Cash flows from operating activities resulted in a net outflow of \$6.0 billion. This was mainly due to the decrease of \$22.9 billion in deposits and the payment of \$9.7 billion for extraordinary additional retirement benefits.

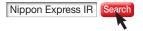
Cash Flows from Investment Activities

Cash flows from investment activities resulted in a net outflow of ¥21.4 billion. This was mainly due to the payment of ¥20.5 billion for purchase of property and equipment.

Cash Flows from Financing Activities

Cash flows from financing activities resulted in a net inflow of \$25.5 billion. This was mainly due to proceeds of \$59.8 billion from borrowing of long-term loans payable.

Please access our IR information for details on business results: http://www.nipponexpress.com/hq/ir/index.html



General Overview of the Company (as of September 30, 2013)

Profile

Company name:	Nippon Express Co., Ltd. (NIPPON EXPRESS CO., LTD.)
Formal establishment:	October 1, 1937
Paid-in capital:	¥70,175 million
Employees:	33,369
Headquarters:	1-9-3, Higashi Shimbashi, Minato-ku, Tokyo 105-8322 Tel. +81-3-6251-1111 http://www.nipponexpress.com/
	ed subsidiaries and companies by the equity-method:
	Consolidated subsidiaries : 263
	Companies accounted
	by the equity-method: 26

■ Directors, Officers and Corporate Auditors

Directors		Officers	
Chairman	Masanori Kawai	Managing Officer	Masahito Watanabe
President and Chief Executive Officer	Kenji Watanabe	Managing Officer	Takumi Shimauchi
Executive Vice President and Executive Officer	Jiro Nakamura	Managing Officer	Takashi Wada
Executive Vice President and Executive Officer	Keiji Hagio	Officer	Nobuki Ando
Director and Senior Managing Officer	Masao Hosokoshi	Officer	Takaaki Ishii
Director and Managing Officer	Akira Ohinata	Officer	Hideaki Tabuchi
Director and Managing Officer	Kiyofumi Miyachika	Officer	Yukinori Tsuji
Director and Managing Officer	Takahiro Ideno	Officer	Hisao Taketsu
Director and Managing Officer	Mitsuru Saitou	Officer	Kenji Fujii
Director and Officer	Hideo Hanaoka	Officer	Yasuhiro Goto
Director and Officer	Yasuaki Nii	Officer	Hiroyuki Murakami
Director and Officer	Yutaka Ito	Officer	Katsuhiro Terai
Director and Officer	Masahiko Hata	Officer	Yukio Yokoo
Director	Noboru Shibusawa	Officer	Yuji Kobuchi
Corporate Auditors		Officer	Yasunori Takahashi
Full-time Corporate Auditor	Shinichi Miyazaki	Officer	Akira Kondo
Full-time Corporate Auditor	Zenjiro Watanabe	_	
Full-time Corporate Auditor	Hiromi Konno		
Corporate Auditor	Yuzuru Fujita		

 $^{^{\}star}$ Zenjiro Watanabe, Hiromi Konno and Yuzuru Fujita are Outside Corporate Auditors.

Status of the Company's Shares

Number of shares

Total number of shares authorized 3,988,000,000 shares

Total number of shares issued 1,062,299,281 shares

Number of shareholders

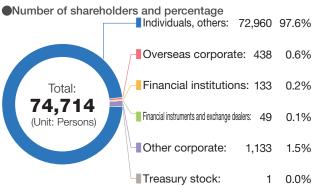
74,714 persons

Major Shareholders

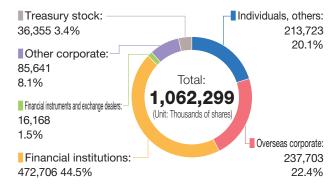
	Status of investment in the Company		
	Number of shares held (Thousands of shares)	Investment ratio (%)	
The Master Trust Bank of Japan, Ltd. (Account in Trust)	79,980	7.8	
Japan Trustee Services Bank, Ltd. (Account in Trust)	72,341	7.1	
Asahi Mutual Life Insurance Company	65,905	6.4	
Nipponkoa Insurance Co., Ltd.	50,967	5.0	
Mizuho Trust & Banking Co., Ltd. as trustee for Retirement Benefit Trust of Mizuho Bank, Ltd. (re-entrusted by Trust & Custody Services Bank, Ltd.)	41,500	4.1	
Nippon Express Employees' Shareholding Association	36,817	3.6	
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	21,316	2.1	
Japan Trustee Services Bank, Ltd. (Account in Trust No. 4)	20,150	2.0	
The Bank of New York Treaty-JASDEC Account	13,074	1.3	
The Bank of New York - JASDEC Treaty Account	10,360	1.0	

^{*}Although Nippon Express holds 36,355 thousand shares of treasury stock, it is excluded from the major shareholders listed above.

■ Distribution of Shares by Type of Shareholder



Number of shares and percentage





































Frequently Asked Questions about procedures relating to shares



How do I transfer the shares in the special account to the account of a securities company, as shares cannot be traded using the special account?

An account must first be opened at a securities company, after which you are asked to contact Mitsubishi UFJ Trust and Banking Corporation, the Account Managing Institution for the Company's special account. Odd shares (less than 1.000 shares) may also be transferred. Please also note that no fees are incurred in such transfers.



 I would like to dispose of my odd shares...

Since Nippon Express has a system for requesting the Company to purchase/ sell odd shares, shown on the right, you are requested to contact the Mitsubishi UFJ Trust and Banking Corporation, the Account Managing Institution of the Company's special account.



responsible for that account.



System for Requesting the Company to Purchase/Sell Odd Shares

to Purchase Odd Shares

System for Requesting the Company This is a request system designed to allow our shareholders to sell odd. shares less than 1,000 to the Company at market value.

(Example) A shareholder holding 600 shares cannot sell them in the market, but the Company would purchase them at market value.

Sold shares to the Company at market value







Converted into cash

System for Requesting the Company This is a request system designed to allow to Sell Odd Shares

our shareholders who hold odd shares less than 1,000 to purchase additional shares in such a number of shares as to make a total holding of 1,000 shares at market value.

(Example) A shareholder holding 600 shares can purchase an additional 400 shares, making a total holding of 1,000 shares.

> Additional 400 shares purchased from the Company at market value







Odd shares (1.000 shares)

Contact information for various procedures

(1) For shares registered in the accounts of securities companies:

The securities company at which you have your account (2) For shares registered in the special account:

Mitsubishi UFJ Trust and Banking Corporation

(Please address your inquiries to the contact and mailing address on the right.)

7-10-11, Higashisuna, Koto-ku, Tokyo 137-8081 Mitsubishi UFJ Trust and Banking Corporation Corporate Agency Division Tel. 0120-232-711 Tel. 0120-244-479 (for requesting forms) http://www.tr.mufg.ip/daikou/

For various procedures relating to shares, including change of address and the purchasing/selling of odd shares, please contact the following institutions.

http://www.nittsu.co.jp/ ir/procedure/index.html

(Japanese only)























(Contact)

Method of

Announcement:













Memos for Shareholders

From April 1 Fiscal Year: to March 31 of each year Ordinary General Meeting June of each year of Shareholders: March 31 for Ordinary General Meeting of Shareholders Dates of Record: March 31 for year-end dividend September 30 for interim dividend Share Trade Unit: 1.000 shares Stock Tokyo Exchanges: Securities Code 9062 Number:

Administrator of Shareholder Registry/Account Managing Institution of Special Account:

Mitsubishi UFJ Trust and Banking Corporation

7-10-11, Higashisuna, Koto-ku, Tokyo 137-8081 Mitsubishi UFJ Trust and Banking Corporation Corporate Agency Division Tel. 0120-232-711

Electronic announcement

If the Company is unable to make electronic announcement due to an accident or any other compelling circumstance, it will make an alternative announcement on the Nihon Keizai Shimbun circulated in Tokvo.

URL for electronic announcement http://www.nittsu.com/

Introduction of Nippon Express Website

Nippon Express is updating various information to introduce the corporate profile, including its latest news. IR and other service information.

You may access our IR information by clicking here.



http://www.nipponexpress.com/



Notification of changes to the "withholding tax rate" in regards to dividends on listed shares

- ◆ As a general rule, a 20% withholding tax rate (15% income tax, 5% inhabitant tax) on dividends on listed shares received on and after January 1, 2014 will become applicable.
- ◆ Furthermore, a Special Income Tax for Reconstruction equivalent to 2.1% of income tax will be additionally imposed until December 31, 2037.

Starting from 2014, a withholding tax rate of 20.315%*, including the Special Income Tax for Reconstruction, will be imposed on dividends on listed shares.

* 15% income tax, 0.315% Special Income Tax for Reconstruction and 5% inhabitant tax

	Up to December 31, 2013	January 1, 2014 through December 31, 2037	January 1, 2038 and thereafter
Income tax (incl. Special Income Tax for Reconstruction)	7.147%	15.315%	15%
Inhabitant tax	3%	5%	5%
Total	10.147%	20.315%	20%

- O These are the rates applicable to taxes deducted at source, provided however that domestic corporations are not subject to inhabitant tax.
- This notification is provided for the purpose of general information regarding taxes imposed mainly on dividends on listed shares. There may be exceptional cases that do not fall under the above. For specific situations, please consult your tax office or tax advisor on a case by case basis. This notification has been prepared based on the information as of August 2013.



XB3300 [MEXICO - U.S.A. - CANADA]

XB3300 in 北アメリカ大陸。

国境を越えたビジネスが、もう走り始めています。

•

その距離約3,300km。私たち日本通運は、まさに今、日系企業の進出が加速している新興国メキシコとアメリカ、そしてカナダまでをひとつに結ぶ3ヶ国間の一貫輸送ネットワークを確立しました。

ルート名は「XB3300(クロスボーダー3300)」。

多くの日系企業が進出しているメキシコは、自動車を中心とした 新たな生産拠点として注目されています。国境を越えて北米の 主要都市を結ぶ新たなネットワークと、それに伴う各種手続きの スムーズ化などアメリカ大陸におけるあなたの更なるビジネス 発展を全力でサポートしていきます。

世界日通。日本通運です。

CANADA

Indianapolis

Louisville

Memphis

Austin
San Antonio
Laredo

Monterrey

MEXICO

