

1. Details of Revenues (Non-consolidated)

○ Railway container

(Number of containers)

	1H of FY2020	1H of FY2019	Difference	Difference (%)
Number of containers	717,173	875,765	△ 158,592	△ 18.1
Unit price (Yen per container)	47,720	45,340	2,380	5.2

○ Marine & harbor for export originating from Japan: breakdown by destination

(million yen)

	1H of FY2020	1H of FY2019	Difference	Difference (%)
North America	5,171	8,689	△ 3,518	△ 40.5
Europe	3,272	5,100	△ 1,828	△ 35.8
Asia / Oceania	14,382	16,902	△ 2,519	△ 14.9
Other	1,271	2,063	△ 791	△ 38.4
Total	24,097	32,755	△ 8,658	△ 26.4

○ Air transportation for export originating from Japan: breakdown by destination

(million yen)

	1H of FY2020	1H of FY2019	Difference	Difference (%)
North America	11,514	11,663	△ 149	△ 1.3
Europe	9,222	9,559	△ 336	△ 3.5
Asia / Oceania	20,354	20,748	△ 394	△ 1.9
Other	1,415	1,550	△ 134	△ 8.7
Total	42,506	43,521	△ 1,014	△ 2.3

○ Breakdown for Heavy haulage & construction

(million yen)

	1H of FY2020	1H of FY2019	Difference	Difference (%)
Work in Japan	33,143	33,617	△ 474	△ 1.4
Work overseas	711	1,759	△ 1,048	△ 59.6
Total	33,854	35,377	△ 1,522	△ 4.3

2. Details of Operating Expenses (Non-consolidated)

○ Railway forwarding costs

(million yen)

	1H of FY2020	1H of FY2019	Difference	Difference (%)
Railway forwarding costs	18,082	21,322	△ 3,239	△ 15.2
(Reference) Railway utilization transportation revenue	35,321	41,005	△ 5,683	△ 13.9

○ Marine forwarding costs

(million yen)

	1H of FY2020	1H of FY2019	Difference	Difference (%)
Marine forwarding costs	13,796	16,471	△ 2,674	△ 16.2
(Reference) Marine transportation revenue	32,615	39,948	△ 7,332	△ 18.4

○ Air forwarding costs

(million yen)

	1H of FY2020	1H of FY2019	Difference	Difference (%)
Air forwarding costs	22,628	23,880	△ 1,251	△ 5.2
(Reference) Air transportation revenue	72,242	76,868	△ 4,626	△ 6.0

○ Breakdown of vehicle chartering and subcontracting costs

(million yen)

	1H of FY2020	1H of FY2019	Difference	Difference (%)
Vehicle chartering costs	91,275	102,747	△ 11,471	△ 11.2
Subcontracting costs	114,596	129,856	△ 15,260	△ 11.8
Worker dispatching costs	6,339	5,460	879	16.1
Total	212,212	238,064	△ 25,852	△ 10.9

○ Depreciation and amortization

(million yen)

	1H of FY2020	1H of FY2019	Difference	Difference (%)
Vehicles	2,695	2,283	412	18.1
Buildings/structures	6,766	6,916	△ 149	△ 2.2
Software	2,238	1,945	292	15.1
Other	3,121	2,848	272	9.6
Total	14,822	13,993	828	5.9

○ Breakdown of facility usage charges

(million yen)

	1H of FY2020	1H of FY2019	Difference	Difference (%)
Vehicles	1,887	2,048	△ 161	△ 7.9
Buildings/land	30,018	27,575	2,443	8.9
Other work-related	6,760	6,770	△ 10	△ 0.1
Other operation-related	2,968	2,542	426	16.8
Total	41,634	38,936	2,697	6.9

○ Others

(million yen)

	1H of FY2020	1H of FY2019	Difference	Difference (%)
Other work expenses	30,112	34,218	△ 4,106	△ 12.0
[Merchandise]	(806)	(1,023)	(△217)	(△21.2)
[Fuel cost]	(3,509)	(4,550)	(△1,041)	(△22.9)
Other operating expenses	24,201	25,100	△ 899	△ 3.6
[Administrative outsourcing expenses]	(9,633)	(7,690)	(1,943)	(25.3)
[Advertising expenses]	(1,238)	(1,686)	(△448)	(△26.6)
[Repair expenses]	(2,757)	(2,680)	(77)	(2.9)
[Fuel cost]	(122)	(172)	(△50)	(△29.1)
[Travel expenses]	(1,911)	(2,991)	(△1,080)	(△36.1)
[Research expenses]	(58)	(91)	(△33)	(△36.5)
Taxes	5,926	5,903	23	0.4
Bad debts written off	—	—	—	—
Total	60,240	65,222	△ 4,982	△ 7.6

(Reference) Balance of interest-bearing liabilities

○ Consolidated

(million yen)

	September 30, 2020	March 31, 2020	September 30, 2019
Bonds payable	160,000	110,000	110,000
Loans payable	249,050	286,143	290,418
Deposits from employees	335	314	327
Commercial papers	35,000	37,000	30,000
Lease obligations	24,414	17,870	18,706
Total	468,799	451,328	449,452

(Reference) Number of Employees

○consolidated

		September 30, 2020	March 31, 2020	September 30, 2019	Difference (compare with September 30, 2019)	
					Difference	(%)
Logistics	JAPAN	42,961	42,366	42,612	349	0.8
	The Americas	2,768	2,978	2,983	△ 215	△ 7.2
	Europe	3,555	3,592	3,471	84	2.4
	East Asia	4,767	4,888	4,921	△ 154	△ 3.1
	South Asia&Oceania	8,045	8,093	8,053	△ 8	△ 0.1
Security Transportation		6,691	6,674	6,725	△ 34	△ 0.5
Heavy Haulage & Construction		855	834	852	3	0.4
Logistics Support		4,052	3,963	4,013	39	1.0
The whole company		164	161	155	9	5.8
Total		73,858	73,549	73,785	73	0.1

○Non-consolidated

		September 30, 2020	March 31, 2020	September 30, 2019	Difference (compare with September 30, 2019)	
					Difference	(%)
Comprehensive employees		11,034	10,890	11,014	20	0.2
Other employees		24,159	23,559	23,553	606	2.6
Total		35,193	34,449	34,567	626	1.8

(Reference) Facility

○ Consolidated

	(million yen)				Planning amount of FY2020
	1H of FY2020	1H of FY2019	Difference	Difference (%)	
Vehicles	5,555	5,819	△ 264	△ 4.5	14,000
Buildings	31,499	16,847	14,651	87.0	62,000
Land	81	66	15	22.9	1,000
Leased assets	4,966	6,048	△ 1,081	△ 17.9	5,500
Other	13,712	11,616	2,095	18.0	42,500
Total	55,816	40,399	15,416	38.2	125,000

* Leased assets include consolidated financial transactions.

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