

1. Details of Revenues (Non-consolidated)

○ Railway container

(Number of containers)

	1H of FY2019	1H of FY2018	Difference	Difference (%)
Number of containers	875,765	789,379	86,386	10.9
Unit price (Yen per container)	45,340	43,924	1,416	3.2

○ Marine & harbor for export originating from Japan: breakdown by destination

(million yen)

	1H of FY2019	1H of FY2018	Difference	Difference (%)
North America	8,689	8,436	253	3.0
Europe	5,100	4,543	556	12.2
Asia / Oceania	16,902	18,244	(1,342)	(7)
Other	2,063	2,159	(96)	(5)
Total	32,755	33,385	(629)	(2)

○ Air transportation for export originating from Japan: breakdown by destination

(million yen)

	1H of FY2019	1H of FY2018	Difference	Difference (%)
North America	11,663	16,344	(4,680)	(29)
Europe	9,559	16,237	(6,678)	(41)
Asia / Oceania	20,748	26,099	(5,350)	(21)
Other	1,550	4,060	(2,510)	(62)
Total	43,521	62,741	(19,219)	(31)

○ Breakdown for Heavy haulage & construction

(million yen)

	1H of FY2019	1H of FY2018	Difference	Difference (%)
Work in Japan	33,617	30,758	2,858	9.3
Work overseas	1,759	2,391	(631)	(26)
Total	35,377	33,150	2,227	6.7

2. Details of Operating Expenses (Non-consolidated)

○ Railway forwarding costs

(million yen)

	1H of FY2019	1H of FY2018	Difference	Difference (%)
Railway forwarding costs	21,322	17,661	3,660	20.7
(Reference) Railway utilization transportation revenue	41,005	35,811	5,193	14.5

○ Marine forwarding costs

(million yen)

	1H of FY2019	1H of FY2018	Difference	Difference (%)
Marine forwarding costs	16,471	15,983	487	3.1
(Reference) Marine transportation revenue	39,948	39,873	75	0.2

○ Air forwarding costs

(million yen)

	1H of FY2019	1H of FY2018	Difference	Difference (%)
Air forwarding costs	23,880	38,206	(14,326)	(38)
(Reference) Air transportation revenue	76,868	96,392	(19,523)	(20)

○ Breakdown of vehicle chartering and subcontracting costs

(million yen)

	1H of FY2019	1H of FY2018	Difference	Difference (%)
Vehicle chartering costs	102,747	102,097	650	0.6
Subcontracting costs	129,856	128,624	1,232	1.0
Worker dispatching costs	5,460	5,517	(57)	(1)
Total	238,064	236,238	1,825	0.8

○ Depreciation and amortization

(million yen)

	1H of FY2019	1H of FY2018	Difference	Difference (%)
Vehicles	2,283	1,776	506	28.5
Buildings/structures	6,916	6,819	97	1.4
Software	1,945	1,877	67	3.6
Other	2,848	3,004	(155)	(5)
Total	13,993	13,477	516	3.8

○ Breakdown of facility usage charges

(million yen)

	1H of FY2019	1H of FY2018	Difference	Difference (%)
Vehicles	2,048	2,044	3	0.2
Buildings/land	27,575	26,289	1,286	4.9
Other work-related	6,770	6,596	173	2.6
Other operation-related	2,542	1,988	554	27.9
Total	38,936	36,918	2,018	5.5

○ Others

(million yen)

	1H of FY2019	1H of FY2018	Difference	Difference (%)
Other work expenses	34,218	33,380	838	2.5
[Merchandise]	[1,023]	[258]	[765]	[295.8]
[Fuel cost]	[4,550]	[5,057]	[(507)]	[(10.0)]
Other operating expenses	25,100	24,053	1,047	4.4
[Administrative outsourcing expenses]	[7,690]	[6,907]	[782]	[11.3]
[Advertising expenses]	[1,680]	[1,679]	[7]	[0.4]
[Repair expenses]	[2,680]	[2,800]	[(120)]	[(4.3)]
[Fuel cost]	[172]	[195]	[(23)]	[(12.1)]
Taxes	5,903	5,837	65	1.1
Bad debts written off	-	-	-	-
Total	6,522	63,271	1,951	3.1

(Reference) Balance of interest-bearing liabilities

○ Consolidated

(million yen)

	September 30, 2019	March 31, 2019	September 30, 2018
Bonds payable	110,000	125,000	125,000
Loans payable	290,418	275,309	273,404
Deposits from employees	327	306	29,006
Commercial papers	30,000	10,000	-
Lease obligations	18,706	4,470	4,127
Total	449,452	415,086	431,537

(Reference) Number of Employees

○consolidated

		September 30, 2019	March 31, 2019	September 30, 2018	Difference (compare with September 30, 2018)	
					Difference	(%)
Logistics	JAPAN	42,612	40,586	40,967	1,645	4.0
	The Americas	2,983	3,040	2,868	115	4.0
	Europe	3,471	3,519	3,232	239	7.4
	East Asia	4,921	4,965	4,960	(39)	(1)
	South Asia&Oceania	8,053	7,984	7,712	341	4.4
Security Transportation		6,725	6,489	6,577	148	2.3
Heavy Haulage & Construction		852	867	874	(22)	(3)
Logistics Support		4,013	3,934	3,990	23	0.6
The whole company		155	141	140	15	10.7
Total		73,785	71,525	71,320	2,465	3.5

○Non-consolidated

	September 30, 2019	March 31, 2019	September 30, 2018	Difference (compare with September 30, 2018)	
				Difference	(%)
comprehensive employees	11,014	10,735	10,932	82	0.8
Other employees	23,553	21,545	21,684	1,869	8.6
Total	34,567	32,280	32,616	1,951	6.0

(Reference) Facility

○ Consolidated

	1H of FY2019	1H of FY2018	Difference	Difference (%)	(million yen)
					Planning amount of FY2019
Vehicles	5,819	7,151	(1,331)	(19)	15,000
Buildings	16,847	11,853	4,994	42.1	57,000
Land	66	624	(557)	(89)	1,000
Leased assets	6,048	4,150	1,897	45.7	5,000
Other	11,616	9,468	2,148	22.7	32,000
Total	40,399	33,248	7,151	21.5	110,000

*Leased assets include consolidated financial transactions.

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