

# Business Report for the 110th Interim Term

From April 1, 2015 to September 30, 2015



Land transport service linking Thailand, Malaysia, and Singapore

With Your Life





I would like to take this opportunity to thank our shareholders for their continued support and understanding.

I, hereby, present the Business Report for the 110th Interim Term.

President and Chief Executive Officer

*Kenji Watanabe*

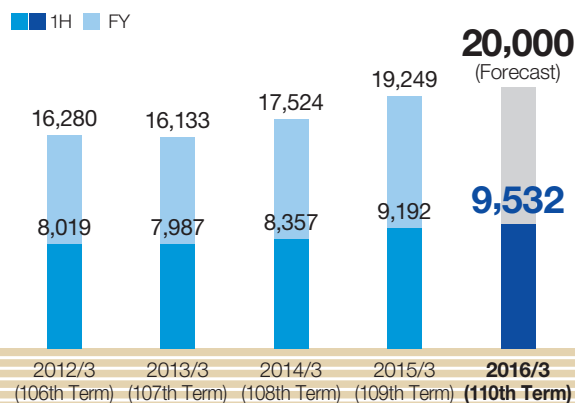
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## Transition of Consolidated Business Results

### Revenues

(Unit: 100 millions of yen)



During the second quarter of the fiscal year ending March 31, 2016, the Japanese economy saw a moderate recovery trend, backed by continuing trend of yen depreciation and low crude oil prices, as well as improvements in corporate earnings and the employment environment. Meanwhile, in overseas economies, while developed countries underwent a recovery trend, there was a slowdown in the pace of growth in emerging countries and resource-rich countries, as typified by stagnant trade and production activities, particularly in Asia, stemming from a deceleration of the Chinese economy.

Under these economic conditions, the field of logistics as a whole performed weakly. Domestic freight was weak due to sluggish growth in real income as a result of rising prices of things such as food products and sluggish freight movement amid slacking personal consumption. For international freight, transportation demand in China and other countries in Asia declined, resulting in slower freight movement.

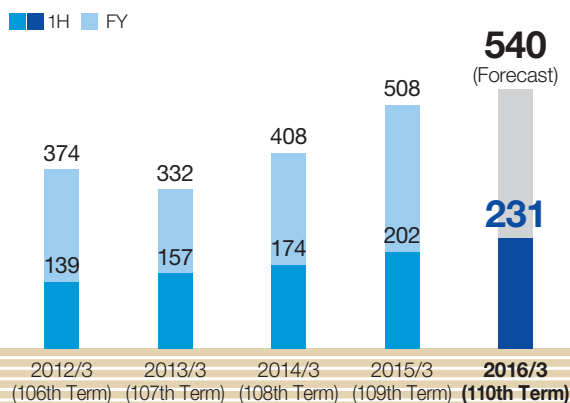
In such a business environment, the Nippon Express Group has made a collective effort as a Group to

achieve the “Nippon Express Group Management Plan 2015 - Innovation and Moving Forward -,” namely on the four key strategies of “Further Expanding Our Global Logistics Business,” “Strengthening Management Practices for Our Domestic Businesses,” “Expanding Business by Utilizing the Diversity of Group Companies,” and “Contributing to Society through Our Businesses in Accordance with Corporate Social Responsibility (CSR) Management,” as the three-year medium-term management plan entered its final year.

Specifically, in an effort to expand the global logistics business, the Group worked to develop markets in the South Asian region by providing high value-added services, and made efforts to acquire entire supply chains by linking the global forwarding business and overseas regional logistics services. In our domestic businesses, we strived to further reinforce the one-stop sales structure that integrated land, sea, and air through major organizational changes, and made efforts towards the effective utilization of corporate resources including sales base optimization and the strengthening of management practices.

## Operating Income

(Unit: 100 millions of yen)



## Status of Revenues by Segment (Consolidated)

(Unit: 100 millions of yen)

		Revenues	Segment Income	
Distribution & Transportation	Domestic Companies	Combined Business	3,637	87
		Security Transport	272	6
		Heavy Haulage & Construction	275	16
		Air Transportation	905	21
		Marine & Harbor Transportation	609	33
	Overseas Companies	The Americas	482	27
		Europe	410	6
		East Asia	574	5
		South Asia & Oceania	367	8
	<b>Goods Sales</b>		1,857	31
<b>Other</b>		837	6	
<b>Elimination &amp; Other Adjustments</b>		(699)	(22)	
<b>Total</b>		9,532	231	

As a result of the above, our consolidated business results for the first six months of the 110th term were as follows:

- Revenues of ¥953.2 billion**  
(up 3.7% year-on-year)
- Operating income of ¥23.1 billion**  
(up 14.5% year-on-year)
- Ordinary income of ¥27.6 billion**  
(up 10.6% year-on-year)
- Net income attributable to shareholders of Nippon Express of ¥15.2 billion**  
(down 5.3% year-on-year)

Concerning the interim dividend payments for the 110th term, it was decided at the Board of Directors meeting held on October 30 to pay an interim dividend of ¥5 per common share with the starting day for payment being December 2, 2015.

In terms of the direction of the economy for the rest of the fiscal year, in Japan, while improvement in the employment environment and increase in capital

investment are expected, supported by robust corporate earnings, economic recovery is expected to stagnate as these improvements may not link to the actual demand at present. Overseas, while a moderate growth is expected to continue particularly for developed countries, the economic uncertainty over the future is expected to continue due to concerns such as the prolonged risk of the slowdown in the pace of growth in emerging countries in Asia due to the strong impact of the deceleration of the Chinese economy over the near term, as well as the impact of monetary policy in the U.S. on overseas economies.

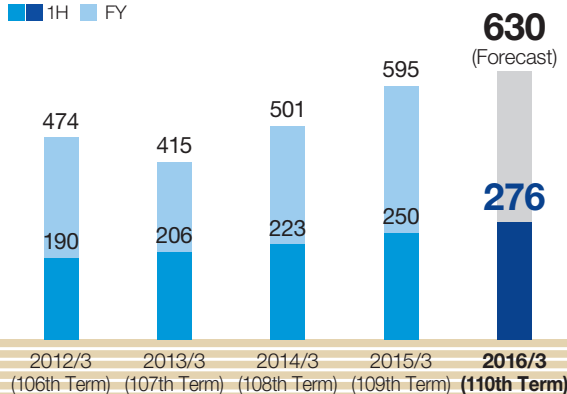
In the field of logistics, lack of strength is expected to continue in consumer-related freight and production-related freight in domestic freight as a result of these economic trends, and difficult conditions are expected for international freight as a result of factors including a decrease in transportation volume as a result of sluggish transportation demand in Asia and an increase in import costs due to yen depreciation. In this context, the Group is faced with numerous challenges that need to be solved including: promoting the

## Transition of Consolidated Business Results

### Ordinary Income

(Unit: 100 millions of yen)

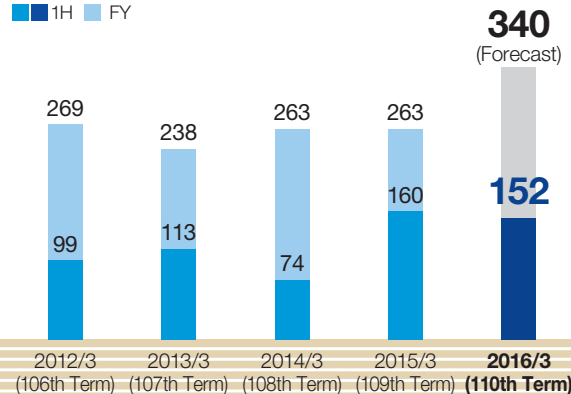
■ 1H ■ FY



### Net Income Attributable to Shareholders of Nippon Express

(Unit: 100 millions of yen)

■ 1H ■ FY



international expansion of Japanese logistics systems, securing and nurturing personnel to support logistics operations, and constructing logistics systems that can withstand the damage caused by disasters.

While responding to these changes in the business environment, the Nippon Express Group will bring together the collective abilities of the Group to achieve the “Nippon Express Group Management Plan 2015 - Innovation and Moving Forward -” and meet the expectations of shareholders. We would be grateful for your continued understanding and support as shareholders in this regard.

December 2015

## NIPPON EXPRESS GROUP MANAGEMENT PLAN 2015

- Innovation and Moving Forward -



- A Global Logistics Company
- A Company that Fulfills Its Responsibilities to the Earth
- A People-friendly Company

Proportion of sales from overseas-related business

FY2015 **40%**

Operating income margin for domestic combined business

FY2015 **3%**

### Innovation and moving forward

#### Key Strategies of the Management Plan

#### 1. Growth Potential

Further Expanding Our Global Logistics Business

#### 2. Profitability

Strengthening Management Practices for Our Domestic Businesses

#### 3. Growth Potential

Expanding Business by Utilizing the Diversity of Group Companies

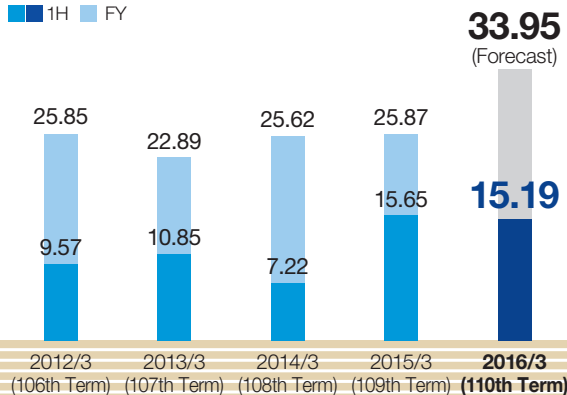
#### 4. Social

Contributing to Society through Our Businesses in Accordance with Corporate Social Responsibility (CSR) Management

### Net Income per Share

(Unit: Yen)

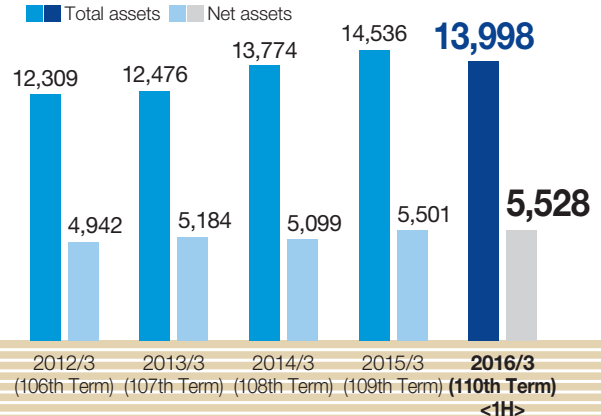
■ 1H ■ FY



### Total Assets and Net Assets

(Unit: 100 millions of yen)

■ Total assets ■ Net assets



# TOPICS

(April 1, 2015 through September 30, 2015)

Nippon Express has been engaged in a number of activities in the past six months.

Here are some examples of our activities:



Corporate Information



Services Information

## Domestic network (As of September 30, 2015)

- **Management branches** Branches include Sapporo, Sendai, Gunma, Tokyo (Chuo-ku, Tokyo), Nagoya, Osaka, Shikoku (Takamatsu-shi), Hiroshima, Fukuoka, Tokyo Air Service (Minato-ku, Tokyo), Marine Transport Business Branch (Minato-ku, Tokyo), and Kanto Security Transport (Koto-ku, Tokyo).

\* A total of 347 branches are set in place across Japan.

## Global Network (As of September 30, 2015)

- **The Americas** USA, Canada, Brazil, Mexico, Columbia
- **Europe** Germany, Austria, Hungary, Czech Republic, Poland, Romania, Russian Federation, United Kingdom, Ireland, Netherlands, Belgium, France, Italy, Switzerland, Spain, Portugal, Sweden, Norway, UAE, Turkey, South Africa
- **East Asia** China, Korea, Taiwan
- **South Asia & Oceania** Singapore, Bangladesh, Myanmar, Cambodia, Australia, New Zealand, Malaysia, Philippines, Thailand, Indonesia, India, Vietnam, Pakistan

\* The Group has 613 business bases in 259 cities across 42 countries outside of Japan.

2015  
May

## Delivery of relief supplies to the area affected by the earthquake in Nepal 🇳🇵

In response to the earthquake that occurred in Nepal on April 25, 2015, Nippon Express transported the Japanese Red Cross Society's disaster relief supplies from Dubai to Kathmandu using its integrated transport framework and by dispatching several dedicated employees to Nepal on May 4, thereby providing assistance to the area. Going forward, we will continue to use our accumulated experience and



Staff of the Japanese Red Cross Society and Nippon Express at the airport in Kathmandu

know-how to provide logistics support for disaster assistance activities and global-scale humanitarian aid provided by national governments, international organizations, and non-profit organizations.

2015  
June

## Received Logistics Environmental Education Award 🇳🇵

Nippon Express received the Logistics Environmental Education Award in the "Global Development of Safe Eco-Driving" category at the 16th Logistics and Environment Awards held by the Japan Association for Logistics and Transport. This award acknowledges our achievement of the world's first registration of a Clean Development Mechanism in the truck transportation field, which stemmed from our eco-driving initiatives in Malaysia that effectively utilized digital tachographs. We will make efforts worldwide to thoroughly enforce safety measures and reduce our operations' impact on the environment.



Training drivers in Malaysia

2015  
June

## Commencement of new consolidated transportation from the U.S. to San Luis Potosi, Mexico

Nippon Express USA, Inc. and Nippon Express de Mexico S.A. de C.V. commenced two consolidated transportation services using XB3300 Borderless Rail (by rail) and XB3300 Borderless Truck (by truck) for the San Luis Potosi Logistics Center, which opened in November last year as the only bonded warehouse managed by a local Japanese logistics company. Through these services, we have achieved a reduction in customs clearance risks and stable transport schedules.



2015  
July

## Certified as a Childcare Support Company

Nippon Express was certified as a Childcare Support Company in conformance with the standards based on the Act on Advancement of Measures to Support Raising Next-Generation Children by the Tokyo Labor Bureau, and Nippon Express was permitted to use the next-generation certification mark, Kurumin. Nippon Express will continue to respect the differences among our diverse pool of employees, while working on creating a workplace that promotes work-life balance.



2015  
July

## Launched a land transportation service between China and Thailand

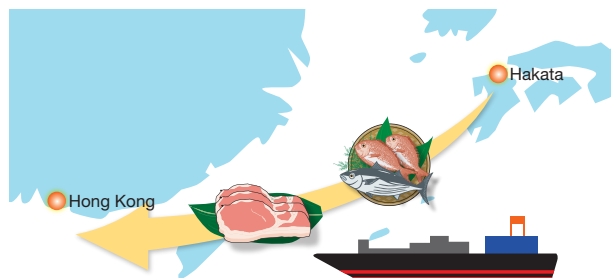
Nippon Express (China) Co., Ltd. and Nippon Express (Thailand) Co., Ltd. started offering a new land charter transportation service linking Kunming, China and Bangkok, Thailand. Through this service, we have realized a large reduction in the lead time of this area, from at least two weeks previously using marine transportation to a minimum of four days. Furthermore, as the containers from Kunming are shipped directly to Bangkok through integrated transport, there is no reloading of cargo, enabling the reduction of damage risk.



2015  
September

## Launched the industry's first marine consolidated frozen transportation service from Hakata to Hong Kong

Nippon Express launched the industry's first marine consolidated frozen transportation service from Hakata to Hong Kong. This service transports small-lot frozen cargoes that do not fill up a container from Hakata to Hong Kong in 12 days through arrival and departure integrated transport operations. This service makes it possible to deliver delicious Japanese food products such as frozen marine products and livestock products from the Kyushu and Chugoku regions of Japan to Hong Kong in small quantities at a low cost.



Marine transportation service between Hakata and Hong Kong  
—low cost and fast delivery starting from small quantities





# Global Implementation of Environmental Conservation Activities

## – Nippon Express Korea Reforestation Activities –

The Nippon Express Group works to reduce the environmental load of its business activities, and from the point of social contribution, actively promotes environmental conservation activities such as reforestation activities together with local communities. In this report, we will detail the reforestation activities in South Korea as a report on the activities of overseas subsidiaries.



Nippon Express' Global CSR poster displayed in offices around the world

### Promotion of Nippon Express' Global CSR

Under the Nippon Express' Global CSR initiative that the Nippon Express Group began this year, among the many social issues that the Group has to tackle, "Responsibility for the Global Environment" has been set forth as one of the priority issues that needs to be addressed globally. Accordingly, we are carrying out common action worldwide by placing greenery (plants) in offices around the world. Through such efforts, we will work to improve the awareness of employees towards CO<sub>2</sub> reductions, and each overseas Group company will implement environmental conservation activities based on the circumstances of the regions where they are located.

### "Forest that Brings Hope" born in a park

On May 16, 2015, 76 people consisting of employees of Nippon Express Korea Co., Ltd. ("Nippon Express Korea") and their family members participated in tree planting activity in Noeul Park in Seoul, South Korea.

A civic association has been active in tree planting activities in this park since 2011 under the "Creating 100 Forests" campaign, and Nippon Express Korea decided to participate this year in support of the aims of this campaign.

On this day, 280 trees were planted on an area of 330m<sup>2</sup> over a period of four hours from 9 in the morning, and Nippon Express Korea has named this area the "Forest that Brings Hope." The Nippon Express Group will continue to actively contribute to environmental conservation in recognition of its social and public mission of a corporation.







# Conducting Halal Logistics Services

## Taking up the challenge of entering the massive ¥60 trillion market

The halal market, which is said to include 2 billion consumers and be worth ¥60 trillion at present, is expanding to an even larger scale due to population and economic growth. This demands support for halal products based on the precepts of Islam in the global expansion of our logistics business. The Nippon Express Group has taken a first step in developing a domestic and international halal logistics service through acquisition of halal certification in Malaysia.

### What is “halal”?

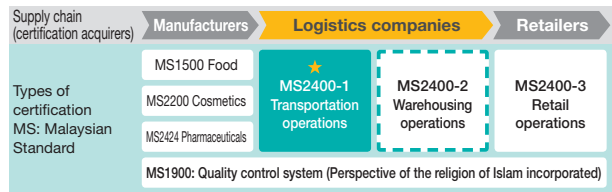
Halal refers to sound products and activities in general that are permitted based on the teaching of the religion of Islam. In addition to food products, cosmetics, and pharmaceuticals, it also applies to services such as logistics and finance. Halal certification is a system for marking products and services that have been recognized as halal.

### ■ Initiatives toward acquisition of halal certification

Nippon Express (Malaysia) Sdn Bdn became the first Japanese company to acquire halal certifications for logistics in Malaysia, which is an advanced country in terms of halal certification. We have since steadily gained experience in this field.

<b>December 2014</b>	Acquisition of <b>MS2400-1 (transportation)</b> which is the halal certification for logistics
<b>July 2015</b>	Start of halal consolidated transportation from Malaysia in the CFS area of Northport that has acquired <b>MS2400-2 (warehousing)</b>
<b>August 2015</b>	Trademark registration of “Global Halal Logistics Provider” and “Global Halal Cold Chain”
<b>October 2015</b>	Start of preparations for acquisition of <b>MS2400-2 (warehousing)</b> for own warehouses (acquisition expected during FY2015)

### ■ Malaysia JAKIM\* certification



\* JAKIM is the only certification institution in the world run by a government and is located in Malaysia. As it has strict standards based on international standards, it is a halal certification highly recognized in other Islamic countries as well.



### ■ Launch of service from Malaysia to Japan

Nippon Express (Malaysia) Sdn. Bdn. has used the acquisition of certification as an opportunity to commence local food transportation, and it has also begun to develop international transportation, including the export of halal food products to Japan.

In June of this year, based on a business alliance agreement with Brahim's, the world's largest halal airline meal producer, Nippon Express provided integrated transport of halal airline meals for ANA flights that was cooked by Brahim's in Malaysia to Japan. In addition, in July, Nippon Express became the first Japanese logistics company to provide a marine consolidated transportation service from Malaysia to Japan for small-lot halal food products.

### ■ Strengthening our halal logistics services in Japan and overseas

The Nippon Express Group is currently working to obtain MS2400-2 (warehousing) certification, which is a halal certification for warehousing operations in Malaysia. We are also preparing to acquire halal certification in Japan, and strengthen and develop our domestic and international halal logistics services.

**■ Quarterly Consolidated Balance Sheet**

(Unit: Millions of yen)

Item	First Six Months of 110th Term (As of September 30, 2015)
<b>(Assets)</b>	
<b>Current assets</b>	<b>681,942</b>
Cash and cash in banks	178,970
Notes receivable-trade	14,703
Accounts receivable-trade	298,282
Inventories	6,382
Other	184,905
Less: allowance for doubtful accounts	(1,301)
<b>Noncurrent assets</b>	<b>717,930</b>
<b>Property and equipment</b>	<b>486,487</b>
Vehicles, net	24,749
Buildings, net	225,342
Land	173,514
Other, net	62,880
<b>Intangible assets</b>	<b>56,827</b>
Goodwill	13,477
Other	43,349
<b>Investments and other assets</b>	<b>174,615</b>
Investment securities	124,173
Other	51,415
Less: allowance for doubtful accounts	(972)
<b>Total assets</b>	<b>1,399,872</b>

Item	First Six Months of 110th Term (As of September 30, 2015)
<b>(Liabilities)</b>	
<b>Current liabilities</b>	<b>430,491</b>
Notes payable-trade	7,051
Accounts payable-trade	144,857
Short-term loans payable	68,675
Income taxes payable	9,502
Provision for bonus	21,849
Allowance for class action lawsuit filed in the United States	3,899
Other provisions	91
Other	174,564
<b>Noncurrent liabilities</b>	<b>416,576</b>
Bonds payable	65,000
Long-term loans payable	185,115
Other provisions	1,338
Net defined benefit liability	137,343
Other	27,779
<b>Total liabilities</b>	<b>847,068</b>
<b>(Net assets)</b>	
<b>Shareholders' equity</b>	<b>506,736</b>
Common stock	70,175
Additional paid-in capital	25,965
Retained earnings	430,054
Less: treasury stock	(19,458)
<b>Accumulated other comprehensive income</b>	<b>28,414</b>
Valuation difference on available-for-sale securities	53,904
Deferred losses on hedges	(2)
Foreign currency translation adjustments	14,313
Less: Remeasurements of defined benefit plans	(39,801)
<b>Non-controlling interests</b>	<b>17,652</b>
<b>Total net assets</b>	<b>552,804</b>
<b>Total liabilities and net assets</b>	<b>1,399,872</b>

Note: Amounts less than one million yen are disregarded.

# CONSOLIDATED FINANCIAL STATEMENTS

## ■ Quarterly Consolidated Statements of Income (Unit: Millions of yen)

Item	First Six Months of 110th Term April 1, 2015 to September 30, 2015
Revenues	953,224
Operating costs	882,495
<b>Gross profit</b>	<b>70,728</b>
Selling, general and administrative expenses	47,607
<b>Operating income</b>	<b>23,120</b>
Non-operating income	6,941
Interest income	325
Dividends income	1,777
Equity in earnings of affiliates	328
Other	4,509
Non-operating expenses	2,405
Interest expenses	1,447
Other	957
<b>Ordinary income</b>	<b>27,657</b>
Extraordinary income	1,544
Gain on sales of noncurrent assets	1,525
Gain on sales of investment securities	14
Other	3
Extraordinary loss	5,023
Loss on disposal of noncurrent assets	4,550
Other	473
Income before income taxes and non-controlling interests	24,177
Income taxes	8,430
Net income	15,746
Net income attributable to non-controlling interests	535
<b>Net income attributable to shareholders of Nippon Express</b>	<b>15,211</b>

Note: Amounts less than one million yen are disregarded.

## ■ Quarterly Consolidated Statements of Cash Flows (Unit: Millions of yen)

Item	First Six Months of 110th Term April 1, 2015 to September 30, 2015
Cash flows from operating activities	11,805
Cash flows from investment activities	(18,186)
Cash flows from financing activities	(17,707)
Effect of exchange rate changes on cash and cash equivalents	(456)
<b>Net increase in cash and cash equivalents</b>	<b>(24,544)</b>
Cash and cash equivalents at beginning of year	148,942
<b>Cash and cash equivalents at end of period</b>	<b>124,398</b>

Note: Amounts less than one million yen are disregarded.

### ● Cash Flows from Operating Activities

Cash flows from operating activities resulted in a net inflow of ¥11.8 billion. This was mainly due to income before income taxes and non-controlling interests of ¥24.1 billion.

### ● Cash Flows from Investment Activities

Cash flows from investment activities resulted in a net outflow of ¥18.1 billion. This was mainly due to the payment of ¥20.9 billion for purchase of noncurrent assets.

### ● Cash Flows from Financing Activities

Cash flows from financing activities resulted in a net outflow of ¥17.7 billion. This was mainly due to the ¥40.7 billion repayment of long-term loans payable.

Please access our IR information for details on business results:

<http://www.nipponexpress.com/hq/ir/index.html>

Nippon Express IR

Search

## ■ Profile

Company name:	Nippon Express Co., Ltd. (NIPPON EXPRESS CO., LTD.)
Formal establishment:	October 1, 1937
Paid-in capital:	¥70,175 million
Employees:	32,805
Headquarters:	1-9-3, Higashi Shimbashi, Minato-ku, Tokyo 105-8322 Tel. +81-3-6251-1111 <a href="http://www.nipponexpress.com/">http://www.nipponexpress.com/</a>

### Consolidated subsidiaries and companies accounted by the equity-method:

Consolidated subsidiaries: 266  
Companies accounted by the equity-method: 26

## ■ Directors, Officers and Corporate Auditors

### <Directors>

Representative Director and Chairman	Masanori Kawai
Representative Director, President and Chief Executive Officer	Kenji Watanabe
Representative Director, Executive Vice President and Chief Operating Officer	Akira Ohinata
Representative Director, Executive Vice President and Chief Operating Officer	Mitsuru Saitou
Representative Director, Executive Vice President and Chief Operating Officer	Yutaka Ito
Director and Senior Managing Executive Officer	Takaaki Ishii
Director and Managing Executive Officer	Yasuaki Nii
Director and Managing Executive Officer	Hisao Taketsu
Director and Managing Executive Officer	Katsuhiko Terai
Director and Executive Officer	Fumihiko Sakuma
Director and Executive Officer	Naoya Hayashida
Director	Noboru Shibusawa
Director	Masahiro Sugiyama
Director	Shigeo Nakayama
Director	Sadako Yasuoka

### <Corporate Auditors>

Audit & Supervisory Board Member	Takashi Wada
Audit & Supervisory Board Member	Zenjiro Watanabe
Audit & Supervisory Board Member	Hiromi Konno
Audit & Supervisory Board Member	Yuzuru Fujita

### <Officers>

Managing Executive Officer	Takumi Shimauchi
Managing Executive Officer	Hideaki Tabuchi
Managing Executive Officer	Kenji Fujii
Managing Executive Officer	Yasuhiro Goto
Managing Executive Officer	Hiroyuki Murakami
Managing Executive Officer	Yukio Yokoo
Executive Officer	Yuji Kobuchi
Executive Officer	Yasunori Takahashi
Executive Officer	Akira Kondo
Executive Officer	Norifumi Ide
Executive Officer	Kazushi Tanaka
Executive Officer	Yoichi Aoyama
Executive Officer	Tatsuo Sugiyama
Executive Officer	Susumu Akita
Executive Officer	Eiichi Nakamura
Executive Officer	Koichi Kobayashi
Executive Officer	Mitsuru Uematsu
Executive Officer	Suguru Yoshioka
Executive Officer	Toshiro Uchida
Executive Officer	Satoshi Horikiri

\* Directors Masahiro Sugiyama and Shigeo Nakayama are Outside Directors.

\* Corporate Auditors Zenjiro Watanabe, Hiromi Konno and Yuzuru Fujita are Outside Audit & Supervisory Board Members.

## ■ Status of the Company's Shares

Number of shares	Total number of shares authorized	3,988,000,000 shares
	Total number of shares issued	1,038,000,000 shares
Number of shareholders		64,848 persons

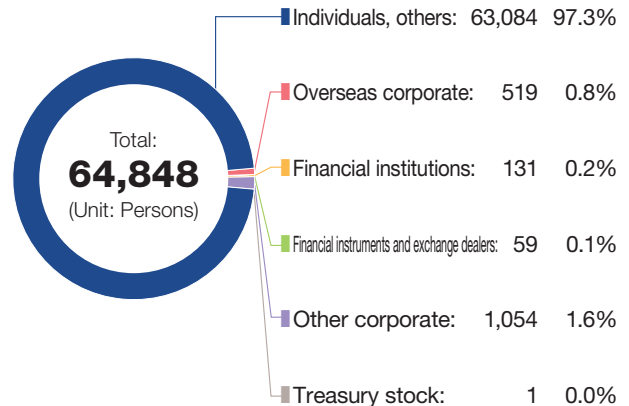
## ■ Major Shareholders

	Number of shares held (Thousands of shares)	Shareholding ratio (%)
The Master Trust Bank of Japan, Ltd. (Account in Trust)	83,881	8.4
Japan Trustee Services Bank, Ltd. (Account in Trust)	71,208	7.1
Asahi Mutual Life Insurance Company	56,019	5.6
Sompo Japan Nipponkoa Insurance Inc.	50,967	5.1
Mizuho Trust & Banking Co., Ltd. as trustee for Retirement Benefit Trust of Mizuho Bank, Ltd. (re-entrusted by Trust & Custody Services Bank, Ltd.)	41,500	4.1
Nippon Express Employees' Shareholding Association	33,981	3.4
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	21,316	2.1
Japan Trustee Services Bank, Ltd. (Account in Trust No. 4)	20,465	2.0
CBNY-GOVERNMENT OF NORWAY	12,645	1.2
THE BANK OF NEW YORK MELLON SA/NV 10	12,525	1.2

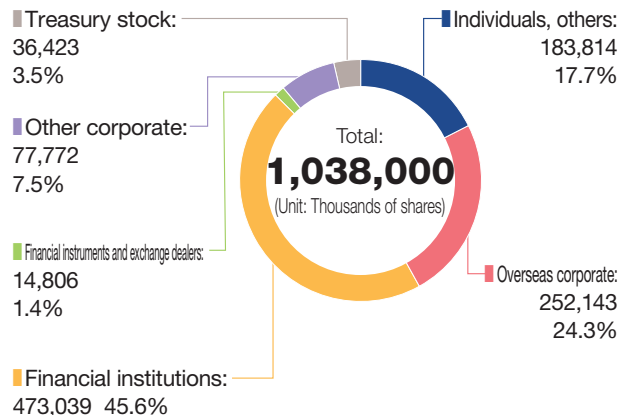
\* Although Nippon Express holds 36,423 thousand shares of treasury stock, it is excluded from the major shareholders listed above.

## ■ Distribution of Shares by Type of Shareholder

<Number of shareholders and percentage>



<Number of shares and percentage>



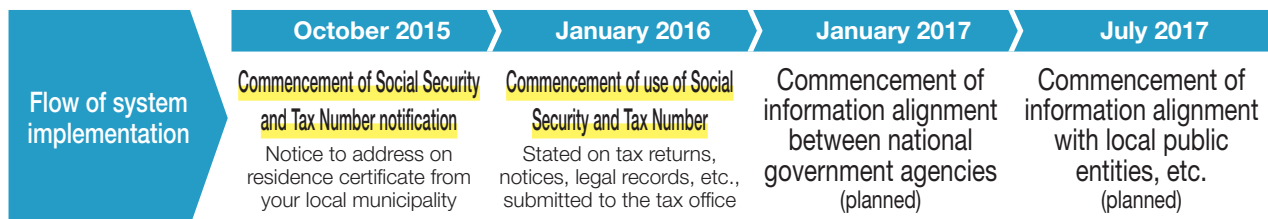
# Information for Shareholders



## Information on the Social Security and Tax Number System Related to Shares

The Social Security and Tax Number system\* is a new form of social infrastructure in which a unique number is distributed to each citizen to enable the accurate alignment of personal information present at multiple government agencies.

\* Act on the Use of Numbers to Identify a Specific Individual in the Administrative Procedure (Act No. 27 of May 31, 2013)



### Social Security and Tax Number protection measures, scope of use, and provision

- Strict protection measures have been established by law for the handling of Social Security and Tax Number.
- The scope of use of Social Security and Tax Number is limited to affairs concerning social security, taxes, and disaster measures.
- Provision of Social Security and Tax Number can be requested only for affairs concerning social security and taxes.

**Social Security and Tax Number received from municipalities is necessary for tax procedures related to shares.**

**For this reason, shareholders need to register their Social Security and Tax Number with their stockbrokers, etc.**

The scope of use of Social Security and Tax Number also includes tax-related procedures of shares. Please register your Social Security and Tax Number with your stockbroker, etc.

### Use of Social Security and Tax Number in affairs related to shares

Social Security and Tax Number of shareholders will be stated on payment statements as stipulated by law and submitted to the tax office.

#### Main payment statements

- Payment statements related to dividends
- Payment statements related to the transfer of shares such as purchase requests for fractional shares

#### Contact for inquiries concerning Social Security and Tax Number registrations

##### Shareholders with shares administered in a securities account

Please contact your stockbroker.

##### Shareholders that do not have transactions with a stockbroker

Please contact the toll-free number below.  
Corporate Agency Division, Mitsubishi UFJ Trust and Banking Corporation  
Tel. 0120-232-711



## Memos for Shareholders

Fiscal Year:	From April 1 to March 31 of each year
Ordinary General Meeting of Shareholders:	June of each year
Dates of Record:	March 31 for Ordinary General Meeting of Shareholders March 31 for year-end dividend September 30 for interim dividend
Share Trade Unit:	1,000 shares
Stock Exchanges:	Tokyo
Securities Code Number:	9062

Administrator of Shareholder Registry/Account Managing Institution of Special Account:	Mitsubishi UFJ Trust and Banking Corporation
(Contact)	7-10-11, Higashisuna, Koto-ku, Tokyo 137-8081 Mitsubishi UFJ Trust and Banking Corporation Corporate Agency Division Tel. 0120-232-711
Method of Announcement:	Electronic announcement If the Company is unable to make electronic announcement due to an accident or any other compelling circumstance, it will make an alternative announcement on the Nihon Keizai Shimbun circulated in Tokyo. <b>URL for electronic announcement</b> <a href="http://www.nittsu.com/">http://www.nittsu.com/</a>

### Information about Nippon Express Website

The Nippon Express website offers a wealth of information, including detailed descriptions of our businesses and services, latest news, and IR-related information. In addition, our Japanese language website is compatible with smartphone browsers, so users can access Nippon Express' information anytime, anywhere.



IR Information

Please click on "IR Information" from the homepage.



### IR Library

You may access such information in IR Library as follows:

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