

# Monthly Report

Non - Consolidated (個別)  
Revenue yly Change % (売上高 対前同増減率)

| FY2020                 |                                     | 2020<br>Apr<br>4月 | 2020<br>May<br>5月 | 2020<br>Jun<br>6月 | 2020<br>Apr.20-Jun.20<br>Cumulative<br>第1四半期累計 | 2020<br>Jul<br>7月 | 2020<br>Aug<br>8月 | 2020<br>Sep<br>9月 | 2020<br>Apr.20-Sep.20<br>Cumulative<br>上期累計 | 2020<br>Apr.20-Sep.20<br>Prospect<br>上期計画 | 2020<br>Oct<br>10月 | 2020<br>Nov<br>11月 | 2020<br>Dec<br>12月 | 2020<br>Oct.20-Dec.20<br>Cumulative<br>第4四半期累計 | 2021<br>Jan<br>1月 | 2021<br>Feb<br>2月 | 2021<br>Mar<br>3月 | 2021<br>Oct.20-Mar.21<br>Cumulative<br>下期累計 | 2021<br>Oct.20-Mar.21<br>Prospect<br>下期計画 | 2021<br>Apr.20-Mar.21<br>Cumulative<br>累計 | 2021<br>Apr.20-Mar.21<br>Prospect<br>通期計画 |
|------------------------|-------------------------------------|-------------------|-------------------|-------------------|--|-------------------|-------------------|-------------------|---|---|--------------------|--------------------|--------------------|--|-------------------|-------------------|-------------------|---|---|---|---|
| BUSINESSES<br>・<br>事業別 | Railway utilization 鉄道事業            | -8.0              | -24.3             | -13.7             | -15.1  | -16.9             | -13.3             | -7.1              | -13.7                                       | -10.9                                     | 17.2               | -8.2               | -5.8               | 0.3  | -16.5             |                   |                   | -3.7  | -1.8                                      |   | -7.7                                      |
|                        | Small-hot shipment 小口貨物事業           | -8.9              | -19.6             | -0.3              | -9.6   | -10.1             | -9.3              | -8.3              | -9.4  | -7.9                                      | -0.5               | -0.6               | 0.2                | -0.3   | -6.8              |                   |                   | -1.8  | -0.5                                      |   | -5.0                                      |
|                        | Chartered truck 自動車事業               | -9.4              | -15.9             | -1.0              | -8.7   | -7.0              | -6.8              | -3.8              | -7.2  | -6.7                                      | -2.7               | -4.4               | -0.9               | -2.7   | -0.4              |                   |                   | -2.2  | -1.8                                      |   | -4.5                                      |
|                        | Marine transportation 海運事業          | -6.2              | -15.5             | -12.3             | -11.2  | -17.9             | -12.8             | -9.1              | -12.3                                       | -8.9                                      | -6.5               | -11.2              | -0.9               | -6.2   | 7.5               |                   |                   | -3.1  | -5.6                                      |   | -9.0                                      |
|                        | Harbor transportation 港湾事業          | -12.1             | -17.9             | -12.9             | -14.2  | -17.9             | -16.0             | -11.6             | -14.7                                       | -11.6                                     | -9.5               | -6.1               | -4.0               | -6.6   | -5.6              |                   |                   | -6.4  | -6.3                                      |   | -10.6                                     |
|                        | Air Transportation 航空事業             | -9.6              | -12.1             | -1.3              | -7.7   | -6.0              | -5.3              | 12.0              | -3.9  | -4.1                                      | 23.2               | 35.8               | 40.1               | 33.0   | 44.9              |                   |                   | 35.7  | 31.1                                      |   | 13.6                                      |
|                        | Warehousing & storage 倉庫・保管庫事業      | 0.7               | -0.9              | 3.0               | 1.0  | -1.1              | 0.8               | -1.0              | 0.3   | 1.7                                       | 1.7                | -1.4               | -1.6               | -0.4   | -1.8              |                   |                   | -0.8  | -1.4                                      |   | -0.6                                      |
|                        | In-factory 工場内事業                    | -0.5              | 2.6               | 5.0               | 2.3  | -2.3              | 5.8               | 7.0               | 2.9   | 4.7                                       | 13.9               | 5.7                | 7.3                | 8.8  | 4.6               |                   |                   | 7.9   | 13.9                                      |   | 8.6                                       |
|                        | Moving & relocation 引越・移転事業         | -31.7             | -41.1             | -36.0             | -35.6  | -32.5             | -19.4             | -20.4             | -30.5                                       | -33.6                                     | -4.8               | -3.6               | -2.8               | -3.8   | -16.4             |                   |                   | -6.9  | -9.5                                      |   | -20.5                                     |
|                        | Security transportation 警備輸送事業      | -6.4              | -7.9              | -5.1              | -6.5   | -4.9              | -4.8              | -3.3              | -5.4  | -8.1                                      | -3.3               | -4.6               | -4.0               | -4.0   | -4.6              |                   |                   | -4.1  | -4.3                                      |   | -4.9                                      |
|                        | Heavy haulage & construction 重機建設事業 | -2.5              | 7.5               | -1.5              | 1.2  | -14.6             | -2.2              | -10.5             | -4.3  | 1.8                                       | -10.1              | -18.0              | -13.8              | -13.9  | -15.6             |                   |                   | -14.2                                       | -10.0                                     |   | -7.1                                      |
|                        | Others その他                          | -11.5             | -12.6             | -0.2              | -8.2   | 2.4               | 4.3               | 6.8               | -1.7  | -6.2                                      | 9.9                | 18.9               | 24.8               | 17.5   | 25.6              |                   |                   | 19.3  | 19.2                                      |   | 8.8                                       |
| <b>Total 合計</b>        | <b>-8.9</b>                         | <b>-12.6</b>      | <b>-5.0</b>       | <b>-8.8</b>       | <b>-9.5</b>                                    | <b>-6.1</b>       | <b>-2.5</b>       | <b>-7.4</b>       | <b>-6.6</b>                                 | <b>3.6</b>                                | <b>2.7</b>         | <b>6.3</b>         | <b>4.2</b>         | <b>5.9</b>                                     |                   |                   | <b>4.6</b>        | <b>4.0</b>                                  |   | <b>-1.7</b>                               |   |
| Import & Export        | 海運売上高                               | Export            | -24.4             | -27.6             | -30.4  | -27.4             | -33.7             | -25.0             | -16.1                                       | -26.4                                     | -6.7               | -8.3               | -5.4               | -6.8   | 10.2              |                   |                   | -3.0  |   |   |   |
|                        | Marine Transport                    | Import            | -0.9              | -12.2             | -4.5   | -6.0              | -8.0              | -13.7             | -5.1  | -7.4                                      | -6.8               | -5.6               | 6.1                | -2.3   | -1.8              |                   |                   | -2.2  |   |   |   |
|                        | 合計                                  | Total             | -15.6             | -21.0             | -20.4  | -18.9             | -23.9             | -20.4             | -11.6                                       | -18.9                                     | -6.8               | -7.2               | -1.1               | -5.0   | 5.0               |                   |                   | -2.7  |   |   |   |
|                        | 航空売上高                               | Export            | -12.7             | -8.8              | -7.2   | -9.7              | -10.6             | -2.6              | 36.7  | -2.3                                      | 45.2               | 63.8               | 84.7               | 64.2   | 100.5             |                   |                   | 72.2  |   |   |   |
|                        | Air Transport                       | Import            | 2.3               | -3.9              | 2.6  | 0.3               | -8.3              | -5.9              | -4.2  | -3.0                                      | 20.4               | 49.2               | 30.2               | 33.0   | 21.0              |                   |                   | 30.2  |   |   |   |
| 合計                     | Total                               | -9.5              | -7.7              | -5.1              | -7.5   | -10.1             | -3.4              | 25.6              | -2.5  | 39.3                                      | 60.3               | 71.7               | 56.7               | 80.4   |                   |                   | 62.0              |   |   |   |   |
| 海外会社(※)                |                                     | 2020<br>Jan       | 2020<br>Feb       | 2020<br>Mar       | Jan.20-Mar.20<br>Cumulative                    | 2020<br>Apr       | 2020<br>May       | 2020<br>Jun       | Jan.20-Jun.20<br>Cumulative                 | Jan.20-Jun.20<br>Prospect                 | 2020<br>Jul        | 2020<br>Aug        | 2020<br>Sep        | Jan.20-Sep.20<br>Cumulative                    | 2020<br>Oct       | 2020<br>Nov       | 2020<br>Dec       | Jan.20-Mar.20<br>Cumulative                 | Jan.20-Mar.20<br>Prospect                 | Jan.20-Dec.20<br>Cumulative               | Jan.20-Dec.20<br>Prospect                 |
| Overseas Companies     |                                     |                   |                   |                   |  |                   |                   |                   |   |   |                    |                    |                    |  |                   |                   |                   |   |   |   |   |
| The Americas           | 米州                                  | -12.9             | -10.8             | -19.7             | -14.4  | -32.7             | -35.3             | -19.3             | -21.9                                       | -20.0                                     | -19.9              | -20.0              | -3.4               | -19.7  | -5.0              | 2.6               | 7.6               |   |   |   | -8.7                                      |
| Europe                 | 欧州                                  | -6.7              | -3.1              | -15.8             | -8.2   | -21.3             | -17.2             | -3.9              | -11.3                                       | -10.5                                     | -3.1               | 3.2                | 8.6                | -6.9   | 8.0               | 5.4               | 18.2              |   |   |   | -3.0                                      |
| East Asia              | 東アジア                                | -15.8             | -16.2             | 16.6              | -3.6   | 19.3              | 20.4              | 4.9               | 6.0   | 3.5                                       | -3.6               | 2.2                | 10.8               | 5.2  | 81.0              | 105.3             | 79.0              |   |   |   | 25.7                                      |
| South Asia & Oceania   | 南アジア・オセアニア                          | -4.2              | 11.1              | -7.0              | -0.6   | 1.9               | 32.6              | 36.6              | 11.5  | 11.2                                      | 23.8               | 25.8               | 34.0               | 17.2   | 42.8              | 63.5              | 71.6              |   |   |   | 26.8                                      |

| FY2019                 |                                     | 2019<br>Apr<br>4月 | 2019<br>May<br>5月 | 2019<br>Jun<br>6月 | 2019<br>Apr.19-Jun.19<br>Cumulative<br>第1四半期累計 | 2019<br>Jul<br>7月 | 2019<br>Aug<br>8月 | 2019<br>Sep<br>9月 | 2019<br>Apr.19-Sep.19<br>Cumulative<br>上期累計 | 2019<br>Apr.19-Sep.19<br>Prospect<br>上期計画 | 2019<br>Oct<br>10月 | 2019<br>Nov<br>11月 | 2019<br>Dec<br>12月 | 2019<br>Oct.19-Dec.19<br>Cumulative<br>第4四半期累計 | 2020<br>Jan<br>1月 | 2020<br>Feb<br>2月 | 2020<br>Mar<br>3月 | 2020<br>Oct.19-Mar.20<br>Cumulative<br>下期累計 | 2020<br>Oct.19-Mar.20<br>Prospect<br>下期計画 | 2020<br>Apr.19-Mar.20<br>Cumulative<br>累計 | 2020<br>Apr.19-Mar.20<br>Prospect<br>通期計画 |
|------------------------|-------------------------------------|-------------------|-------------------|-------------------|--|-------------------|-------------------|-------------------|---|---|--------------------|--------------------|--------------------|--|-------------------|-------------------|-------------------|---|---|---|---|
| BUSINESSES<br>・<br>事業別 | Railway utilization 鉄道事業            | -2.1              | 0.1               | -1.2              | -1.1   | 46.7              | 21.2              | 37.4              | 14.4  | 13.8                                      | -11.1              | -0.9               | -2.3               | -4.6   | 2.2               | 0.1               | -1.3              | -2.3  | -4.1                                      | 5.3                                       | 4.4                                       |
|                        | Small-hot shipment 小口貨物事業           | 4.6               | -2.2              | -3.0              | -0.2   | 3.5               | -8.4              | 3.2               | -0.3  | 0.7                                       | -9.5               | -10.7              | -3.8               | -8.0   | -2.4              | -8.8              | -6.3              | -7.0  | -9.2                                      | -3.8                                      | -4.8                                      |
|                        | Chartered truck 自動車事業               | 2.1               | -1.3              | -2.5              | -0.6   | 1.1               | -6.0              | 0.2               | -1.1  | 1.7                                       | -4.9               | -4.6               | -1.8               | -3.8   | -3.1              | -3.3              | -4.3              | -3.7  | -3.3                                      | -2.4                                      | -2.2                                      |
|                        | Marine transportation 海運事業          | 6.4               | -0.1              | -3.7              | 0.8  | 4.3               | -6.4              | -1.6              | -0.2  | 3.4                                       | -8.4               | -3.5               | -4.6               | -5.5   | -1.7              | -5.6              | -4.0              | -4.7  | -2.1                                      | -2.5                                      | -1.2                                      |
|                        | Harbor transportation 港湾事業          | 3.8               | -3.6              | -0.0              | 0.0  | 8.1               | -3.1              | 0.9               | 0.9   | 1.6                                       | -4.6               | -9.1               | -5.9               | -6.6   | -2.9              | -9.6              | -8.9              | -6.9  | -6.2                                      | -3.0                                      | -2.7                                      |
|                        | Air Transportation 航空事業             | -12.6             | -15.5             | -19.3             | -15.8  | -12.8             | -19.8             | -23.9             | -17.4                                       | -5.7                                      | -28.4              | -31.0              | -20.6              | -26.9  | -16.9             | -9.3              | -8.7              | -20.2                                       | -21.6                                     | -18.8                                     | -19.5                                     |
|                        | Warehousing & storage 倉庫・保管庫事業      | 9.4               | 6.5               | 6.2               | 7.3  | 8.9               | 6.2               | 9.8               | 7.8   | 2.3                                       | 5.6                | 5.1                | 6.4                | 5.7  | 5.6               | 4.3               | 4.1               | 5.2   | 7.2                                       | 6.5                                       | 7.5                                       |
|                        | In-factory 工場内事業                    | -2.1              | -6.8              | -8.2              | -5.7   | -0.5              | -8.1              | -0.2              | -4.3  | -1.8                                      | -6.7               | 0.5                | 3.8                | -0.8   | 3.3               | 3.9               | 4.9               | 1.5   | -1.3                                      | -1.4                                      | -2.8                                      |
|                        | Moving & relocation 引越・移転事業         | 2.1               | 5.6               | 10.7              | 5.4  | 20.2              | 2.7               | 12.6              | 8.2   | 1.0                                       | -5.9               | -13.6              | -12.4              | -10.5  | 7.1               | 1.9               | -5.5              | -5.1  | -6.3                                      | 1.4                                       | 0.8                                       |
|                        | Security transportation 警備輸送事業      | -0.9              | -1.7              | -2.2              | -1.6   | -1.4              | -2.0              | -0.3              | -1.4  | 0.1                                       | -1.0               | -1.1               | -1.0               | -1.0   | -1.2              | -2.8              | -5.3              | -2.1  | -0.5                                      | -1.7                                      | -0.9                                      |
|                        | Heavy haulage & construction 重機建設事業 | 14.4              | 6.4               | 0.2               | 6.3  | 4.8               | 1.5               | 14.4              | 6.7   | 1.1                                       | 5.1                | 8.7                | 15.3               | 9.2  | -4.3              | 9.2               | 3.9               | 6.3   | 6.7                                       | 6.5                                       | 6.7                                       |
|                        | Others その他                          | 4.0               | 6.8               | 6.7               | 5.8  | 1.3               | 1.1               | 11.2              | 5.1   | 1.8                                       | -1.9               | -2.9               | -0.9               | -1.9   | -0.6              | -1.0              | -0.9              | -1.4  | 0.3                                       | 1.8                                       | 2.7                                       |
| <b>Total 合計</b>        | <b>0.8</b>                          | <b>-2.1</b>       | <b>-3.6</b>       | <b>-1.6</b>       | <b>3.3</b>                                     | <b>-4.4</b>       | <b>0.7</b>        | <b>-0.9</b>       | <b>0.8</b>                                  | <b>-8.6</b>                               | <b>-8.4</b>        | <b>-4.4</b>        | <b>-7.2</b>        | <b>-3.2</b>                                    | <b>-2.7</b>       | <b>-3.4</b>       | <b>-5.2</b>       | <b>-5.1</b>                                 | <b>-3.1</b>                               | <b>-3.0</b>                               |   |
| Import & Export        | 海運売上高                               | Export            | 6.6               | -6.0              | -6.4   | -1.9              | 6.9               | -9.9              | -2.2  | -1.9                                      | -9.5               | -9.0               | -5.4               | -7.9   | -1.3              | -4.4              | -8.9              | -6.6  |   |   | -4.2                                      |
|                        | Marine Transport                    | Import            | 6.0               | 1.8               | 1.0  | 2.9               | 10.3              | 5.7               | 9.4   | 5.6                                       | -4.2               | -1.3               | -6.1               | -3.8   | 2.6               | -16.0             | -6.8              | -5.2  |   |   | 0.1                                       |
|                        | 合計                                  | Total             | 6.4               | -2.8              | -3.6   | -0.1              | 8.1               | -4.2              | 2.3   | 0.9                                       | -7.4               | -6.0               | -5.7               | -6.3   | 0.4               | -8.8              | -8.1              | -6.1  |   |   | -2.5                                      |
|                        | 航空売上高                               | Export            | -23.4             | -27.6             | -31.6  | -27.5             | -24.1             | -32.3             | -44.2                                       | -30.6                                     | -44.7              | -42.5              | -37.5              | -41.8  | -32.1             | -18.5             | -22.7             | -34.6                                       |   |   | -32.6                                     |
|                        | Air Transport                       | Import            | 4.2               | -1.0              | -6.0   | -1.0              | -1.3              | -5.9              | -3.3  | -2.3                                      | -14.6              | -43.6              | -10.2              | -26.0  | -9.8              | -6.8              | 12.4              | -15.5                                       |   |   | -9.3                                      |
| 合計                     | Total                               | -18.9             | -22.9             | -27.4             | -23.1  | -19.7             | -27.5             | -37.0             | -25.6                                       | -39.6                                     | -42.8              | -32.6              | -38.7              | -27.6  | -16.2             | -15.6             | -30.8             |   |   | -28.2                                     |   |
| 海外会社(※)                |                                     | 2019<br>Jan       | 2019<br>Feb       | 2019<br>Mar       | Jan.19-Mar.19<br>Cumulative                    | 2019<br>Apr       | 2019<br>May       | 2019<br>Jun       | Jan.19-Jun.19<br>Cumulative                 | Jan.19-Jun.19<br>Prospect                 | 2019<br>Jul        | 2019<br>Aug        | 2019<br>Sep        | Jan.19-Sep.19<br>Cumulative                    | 2019<br>Oct       | 2019<br>Nov       | 2019<br>Dec       | Jan.19-Mar.20<br>Cumulative                 | Jan.19-Mar.20<br>Prospect                 | Jan.19-Dec.19<br>Cumulative               | Jan.19-Dec.19<br>Prospect                 |
| Overseas Companies     |                                     |                   |                   |                   |  |                   |                   |                   |   |   |                    |                    |                    |  |                   |                   |                   |   |   |   |   |
| The Americas           | 米州                                  | 3.1               | 4.1               | 4.6               | 3.7  | 4.1               | -0.9              | -9.5              | 1.1   | 0.6                                       | -7.6               | -14.5              | -14.0              | -3.7   | -5.3              | -22.5             | -15.3             |   |   | -7.7                                      | -7.8                                      |
| Europe                 | 欧州                                  | 0.4               | 4.0               | 9.6               | 4.8  | 6.2               | 10.6              | -1.1              | 5.2   | 6.3                                       | 6.1                | 1.1                | 3.9                | 5.8  | 4.0               | -5.3              | 5.3               |   |   | 3.9                                       | 3.6                                       |
| East Asia              | 東アジア                                | -3.7              | -8.3              | 3.5               | -2.8   | -3.5              | -8.4              | -10.1             | -5.0  | -5.9                                      | -5.2               | -10.4              | -12.0              | -6.2   | -7.6              | -20.1             | -5.5              |   |   | -8.7                                      | -9.2                                      |
| South Asia & Oceania   | 南アジア・オセアニア                          | 0.2               | -2.1              | 1.1               | 0.8  | 1.2               | -5.6              | -3.3              | -0.8  | -1.3                                      | -1.5               | -6.2               | -2.9               | -1.4   | -2.9              | -1.6              | -6.0              |   |   | -1.9                                      | -1.4                                      |

(※) 月別: 連結処理前数値単純合算 Sum of figures before consolidated adjustment  
(為替) 当該年、月間平均レートにて円換算後、増減比較。Monthly figures: % difference YoY after FX calculation using monthly average exchange rate prevailing at each corresponding month  
累計: 各四半期決算時に連結決算数値を記載。  
(為替) 各四半期は四半期平均レートにて円換算。Cumulative Amount: cumulative local currency amount of each quarter multiply by average exchange rate of each quarter.