

# Monthly Report

Non - Consolidated (個別)  
Revenue y/y Change % (売上高 対前同増減率)

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| FY2017                          |                      | 2017        | 2017        | 2017        | Apr.17-Jun.17    | 2017        | 2017        | 2017        | Jul.17-Sep.17 | Apr.17-Sep.17 | 2017         | 2017         | 2017         | Oct.17-Dec.17    | 2018        | 2018        | 2018        | Oct.17-Mar.18 | Oct.17-Mar.18 | Apr.17-Mar.18 | Apr.17-Mar.18 |
|---------------------------------|----------------------|-------------|-------------|-------------|------------------|-------------|-------------|-------------|---------------|---------------|--------------|--------------|--------------|------------------|-------------|-------------|-------------|---------------|---------------|---------------|---------------|
|                                 |                      | Apr         | May         | Jun         | Cumulative       | Jul         | Aug         | Sep         | Cumulative    | Prospect      | Oct          | Nov          | Dec          | Cumulative       | Jan         | Feb         | Mar         | Cumulative    | Prospect      | Cumulative    | Prospect      |
|                                 |                      | H29年度<br>4月 | H29年度<br>5月 | H29年度<br>6月 | H29年度<br>第1四半期累計 | H29年度<br>7月 | H29年度<br>8月 | H29年度<br>9月 | H29年度<br>上期累計 | H29年度<br>上期計画 | H29年度<br>10月 | H29年度<br>11月 | H29年度<br>12月 | H29年度<br>第3四半期累計 | H29年度<br>1月 | H29年度<br>2月 | H29年度<br>3月 | H29年度<br>下期累計 | H29年度<br>下期計画 | H29年度<br>累計   | H29年度<br>通期計画 |
| REVENUE・売上高                     | Rail Forwarding 鉄道   | 4.2         | 7.2         |             | 5.5              |             |             |             |               | 4.6           |              |              |              |                  |             |             |             |               |               |               | 3.8           |
|                                 | Non-Charter 積合せ      | -1.1        | 2.7         |             | 0.7              |             |             |             |               | 1.0           |              |              |              |                  |             |             |             |               |               |               | 1.1           |
|                                 | Charter 貸切           | 0.7         | 4.3         |             | 2.4              |             |             |             |               | 0.7           |              |              |              |                  |             |             |             |               |               |               | 0.7           |
|                                 | Trucking Total 自動車小計 | 0.3         | 3.9         |             | 2.0              |             |             |             |               | 0.8           |              |              |              |                  |             |             |             |               |               |               | 0.8           |
|                                 | Marine Transport 海運  | -3.1        | 3.1         |             | -0.2             |             |             |             |               | 2.9           |              |              |              |                  |             |             |             |               |               |               | 2.9           |
|                                 | Warehousing 倉庫       | -2.1        | -0.2        |             | -1.2             |             |             |             |               | 1.8           |              |              |              |                  |             |             |             |               |               |               | 2.7           |
|                                 | Air Transport 航空     | 14.4        | 27.7        |             | 20.7             |             |             |             |               | 7.3           |              |              |              |                  |             |             |             |               |               |               | 4.2           |
|                                 | Heavy Haulage 重量品・建設 | 38.2        | 5.9         |             | 19.5             |             |             |             |               | 9.9           |              |              |              |                  |             |             |             |               |               |               | 4.8           |
|                                 | In-Factory 工場内       | 7.5         | 0.7         |             | 4.2              |             |             |             |               |               |              |              |              |                  |             |             |             |               |               |               | -2.4          |
|                                 | Others 付帯            | 0.1         | -1.2        |             | -0.5             |             |             |             |               | -2.2          |              |              |              |                  |             |             |             |               |               |               |               |
|                                 | <b>Total 合計</b>      | <b>3.5</b>  | <b>5.8</b>  |             | <b>4.6</b>       |             |             |             |               | <b>2.2</b>    |              |              |              |                  |             |             |             |               |               |               | <b>1.6</b>    |
| 海運売上高                           | Export               | -4.2        | 2.3         |             | -1.2             |             |             |             |               |               |              |              |              |                  |             |             |             |               |               |               |               |
| Marine Transport                | Import               | -3.1        | 6.8         |             | 1.7              |             |             |             |               |               |              |              |              |                  |             |             |             |               |               |               |               |
|                                 | Total                | -3.8        | 4.2         |             | -0.1             |             |             |             |               |               |              |              |              |                  |             |             |             |               |               |               |               |
| 航空売上高                           | Export               | 25.4        | 45.9        |             | 35.0             |             |             |             |               |               |              |              |              |                  |             |             |             |               |               |               |               |
| Air Transport                   | Import               | 6.2         | 15.4        |             | 10.6             |             |             |             |               |               |              |              |              |                  |             |             |             |               |               |               |               |
|                                 | Total                | 20.6        | 38.0        |             | 28.8             |             |             |             |               |               |              |              |              |                  |             |             |             |               |               |               |               |
| 海外会社(※)                         |                      | 2017        | 2017        | 2017        | Jan.17-Mar.17    | 2017        | 2017        | 2017        | Jan.17-Jun.17 | Jan.17-Jun.17 | 2017         | 2017         | 2017         | Jan.17-Sep.17    | 2017        | 2017        | 2017        |               |               | Jan.17-Dec.17 | Jan.17-Dec.17 |
| Overseas Companies              |                      | Jan         | Feb         | Mar         | Cumulative       | Apr         | May         | Jun         | Cumulative    | Prospect      | Jul          | Aug          | Sep          | Cumulative       | Oct         | Nov         | Dec         |               |               | Cumulative    | Prospect      |
| The Americas 米州                 |                      | 6.0         | 2.6         | 8.8         |                  | 1.8         |             |             |               | 11.2          |              |              |              |                  |             |             |             |               |               |               | 11.7          |
| Europe 欧州                       |                      | 4.5         | 6.1         | 17.9        |                  | 7.8         |             |             |               | 2.5           |              |              |              |                  |             |             |             |               |               |               | 2.3           |
| East Asia 東アジア                  |                      | 1.3         | 14.7        | 10.2        |                  | 5.4         |             |             |               | 4.1           |              |              |              |                  |             |             |             |               |               |               | 2.0           |
| South Asia & Oceania 南アジア・オセアニア |                      | 11.0        | 25.0        | 20.5        |                  | 8.8         |             |             |               | 18.3          |              |              |              |                  |             |             |             |               |               |               | 21.7          |

(※) 月別：連結処理前数値単純合算 Sum of figures before consolidated adjustment  
(為替) 当該年、月間平均レートにて円換算後、増減比較。Monthly figures: % difference YoY after FX calculation using monthly average exchange rate prevailing at each corresponding month  
累計：各四半期決算時に連結決算数値を記載。  
(為替) 各四半期は四半期平均レートにて円換算。Cumulative Amount：cumulative local currency amount of each quarter multiply by average exchange rate of each quarter.

| FY2016                          |                      | 2016        | 2016        | 2016        | Apr.16-Jun.16    | 2016        | 2016        | 2016        | Apr.16-Sep.16 | Apr.16-Sep.16 | 2016         | 2016         | 2016         | Oct.16-Dec.16    | 2017        | 2017        | 2017        | Oct.16-Mar.17 | Oct.16-Mar.17 | Apr.16-Mar.17 | Apr.16-Mar.17 |
|---------------------------------|----------------------|-------------|-------------|-------------|------------------|-------------|-------------|-------------|---------------|---------------|--------------|--------------|--------------|------------------|-------------|-------------|-------------|---------------|---------------|---------------|---------------|
|                                 |                      | Apr         | May         | Jun         | Cumulative       | Jul         | Aug         | Sep         | Cumulative    | Prospect      | Oct          | Nov          | Dec          | Cumulative       | Jan         | Feb         | Mar         | Cumulative    | Prospect      | Cumulative    | Prospect      |
|                                 |                      | H28年度<br>4月 | H28年度<br>5月 | H28年度<br>6月 | H28年度<br>第1四半期累計 | H28年度<br>7月 | H28年度<br>8月 | H28年度<br>9月 | H28年度<br>上期累計 | H28年度<br>上期計画 | H28年度<br>10月 | H28年度<br>11月 | H28年度<br>12月 | H28年度<br>第3四半期累計 | H28年度<br>1月 | H28年度<br>2月 | H28年度<br>3月 | H28年度<br>下期累計 | H28年度<br>下期計画 | H28年度<br>累計   | H28年度<br>通期計画 |
| REVENUE・売上高                     | Rail Forwarding 鉄道   | -0.2        | -4.2        | -2.9        | -2.3             | -0.9        | -4.0        | -2.5        | -2.3          | -2.5          | -3.9         | 3.0          | -1.3         | -0.8             | 2.6         | 2.1         | 0.3         | 0.3           | -1.8          | -1.0          | -2.0          |
|                                 | Non-Charter 積合せ      | -2.1        | 0.2         | -1.0        | -1.0             | -6.8        | 0.5         | 0.0         | -1.6          | -1.2          | -5.4         | 3.2          | -1.3         | -1.3             | 0.6         | -1.0        | 0.4         | -0.6          | -0.5          | -1.1          | -1.0          |
|                                 | Charter 貸切           | -2.1        | -2.2        | -2.9        | -2.4             | -4.8        | 0.6         | 0.4         | -1.8          | -2.7          | -4.2         | 1.9          | 0.0          | -0.8             | -0.2        | -1.7        | 0.2         | -0.7          | -2.7          | -1.3          | -2.3          |
|                                 | Trucking Total 自動車小計 | -2.1        | -1.7        | -2.4        | -2.1             | -5.2        | 0.6         | 0.3         | -1.8          | -2.4          | -4.5         | 2.2          | -0.3         | -0.9             | 0.0         | -1.6        | 0.2         | -0.7          | -2.2          | -1.2          | -2.0          |
|                                 | Marine Transport 海運  | -6.2        | -1.4        | -8.5        | -5.6             | -10.6       | -9.6        | -6.7        | -7.3          | -6.4          | -12.5        | -0.9         | -1.2         | -5.0             | -3.1        | -4.0        | -1.2        | -3.9          | -3.9          | -5.6          | -5.6          |
|                                 | Warehousing 倉庫       | -4.3        | -3.6        | -2.9        | -3.6             | -5.8        | -4.1        | -1.6        | -3.7          | -3.4          | -2.9         | -1.5         | -2.5         | -2.3             | -3.6        | -4.6        | -1.7        | -2.8          | -0.1          | -3.3          | -2.0          |
|                                 | Air Transport 航空     | -6.6        | -2.9        | -3.7        | -4.5             | -6.1        | 2.7         | 0.9         | -2.7          | -4.7          | -2.1         | 5.6          | 8.9          | 4.0              | 3.2         | 4.4         | 9.9         | 5.0           | -3.3          | 1.2           | -3.0          |
|                                 | Heavy Haulage 重量品・建設 | -31.9       | -16.8       | -9.1        | -18.8            | -15.0       | -23.6       | -0.5        | -15.6         | -18.3         | 7.4          | 6.9          | -5.7         | 3.1              | 4.5         | 1.6         | 11.4        | 4.6           | -9.6          | -6.1          | -12.8         |
|                                 | In-Factory 工場内       | 23.0        | 21.0        | 14.7        | -0.2             | 13.9        | 16.0        | 16.5        | -0.1          | -1.4          | 5.1          | 11.5         | 9.4          | 2.9              | 7.8         | 4.5         | 8.8         | 2.2           | -0.9          | 1.0           | -0.5          |
|                                 | Others 付帯            | -6.2        | -6.9        | -3.9        | -7.0             | -0.6        | -6.1        |             |               |               | -2.9         | -0.8         | 6.4          |                  | -5.8        | -1.5        | 5.0         |               |               |               |               |
|                                 | <b>Total 合計</b>      | <b>-4.6</b> | <b>-3.1</b> | <b>-3.4</b> | <b>-3.7</b>      | <b>-5.8</b> | <b>-2.3</b> | <b>-1.1</b> | <b>-3.4</b>   | <b>-4.1</b>   | <b>-3.6</b>  | <b>2.3</b>   | <b>1.5</b>   | <b>-0.0</b>      | <b>-0.3</b> | <b>-0.7</b> | <b>2.6</b>  | <b>0.3</b>    | <b>-2.4</b>   | <b>-1.5</b>   | <b>-2.9</b>   |
| 海運売上高                           | Export               | -8.3        | -7.0        | -11.5       | -9.0             | -14.9       | -13.3       | -8.5        | -12.4         | -16.5         | -4.7         | -6.3         | -9.4         | -10.0            | -4.1        | -6.7        | -8.1        |               |               | -9.5          |               |
| Marine Transport                | Import               | -6.4        | -0.9        | -8.9        | -5.5             | -10.6       | -6.2        | -6.6        | -7.9          | -14.0         | 4.6          | 3.4          | -2.4         | 3.4              | -5.4        | 7.4         | -0.3        |               |               | -3.6          |               |
|                                 | Total                | -7.6        | -4.5        | -10.5       | -7.7             | -13.3       | -10.6       | -7.8        | -10.7         | -15.6         | -0.9         | -2.7         | -6.7         | -4.5             | -4.6        | -1.7        | -5.1        |               |               | -7.2          |               |
| 航空売上高                           | Export               | -10.1       | -6.2        | -7.9        | -8.2             | -7.9        | 1.0         | -1.0        | -2.7          | -4.2          | 6.8          | 15.1         | 5.6          | 1.6              | 8.8         | 16.3        | 7.4         |               |               | 0.9           |               |
| Air Transport                   | Import               | -2.2        | 1.8         | 1.6         | 0.3              | -3.0        | 4.8         | 5.2         | 2.2           | 4.5           | 7.2          | 9.4          | 7.0          | 13.7             | -0.4        | 5.1         | 6.5         |               |               | 3.9           |               |
|                                 | Total                | -8.2        | -4.2        | -5.7        | -6.1             | -6.7        | 2.0         | 0.5         | -1.5          | -2.2          | 6.9          | 13.7         | 5.9          | 4.6              | 6.6         | 13.4        | 7.2         |               |               | 1.7           |               |
| 海外会社(※)                         |                      | 2016        | 2016        | 2016        | Jan.16-Mar.16    | 2016        | 2016        | 2016        | Jan.16-Jun.16 | Jan.16-Jun.16 | 2016         | 2016         | 2016         | Jan.16-Sep.16    | 2016        | 2016        | 2016        |               |               | Jan.16-Dec.16 | Jan.16-Dec.16 |
| Overseas Companies              |                      | Jan         | Feb         | Mar         | Cumulative       | Apr         | May         | Jun         | Cumulative    | Prospect      | Jul          | Aug          | Sep          | Cumulative       | Oct         | Nov         | Dec         |               |               | Cumulative    | Prospect      |
| The Americas 米州                 |                      | -6.4        | -10.0       | -16.6       | -11.6            | -13.5       | -17.7       | -12.1       | -13.2         | -10.8         | -18.7        | -13.6        | -12.8        | -13.8            | -9.3        | -1.5        | 1.9         |               |               | -11.5         | -9.6          |
| Europe 欧州                       |                      | -7.5        | -4.0        | -5.2        | -4.8             | -4.6        | 0.3         | -12.9       | -4.7          | -6.2          | -15.9        | -8.0         | -11.2        | -7.1             | -12.2       | -4.3        | 3.0         |               |               | -6.3          | -6.4          |
| East Asia 東アジア                  |                      | -10.7       | -17.2       | -18.3       | -15.1            | -15.8       | -19.2       | -25.1       | -17.1         | -14.4         | -21.9        | -18.8        | -19.4        | -18.6            | -15.5       | -9.1        | -1.3        |               |               | -11.6         | -13.0         |
| South Asia & Oceania 南アジア・オセアニア |                      | -18.5       | -23.8       | -27.0       | -13.3            | -15.7       | -18.0       | 1.5         | -7.2          | -4.1          | -3.6         | -4.4         | 10.4         | -4.4             | 8.6         | 18.9        | 21.7        |               |               | 0.2           | 3.0           |